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## Jobless Rate Hits 3-Year High in U.S., Fed Acts on Credit

**By Lawrence Malkin**  
*International Herald Tribune*  
**NEW YORK** — The Labor Department reported Friday that almost half a million Americans had lost their jobs in the past two months, leading further weight to the view that the United States is in a recession.

The unemployment figures immediately prompted the Federal Reserve Board to ease interest rates in an attempt to spur the economy.

The jobless figures were far worse than predicted and sent shivers through the U.S. financial markets. Long-term Treasury bond rates slumped by one-tenth of a percentage point. The dollar dropped more than one yen and one pfennig. And as interest rates declined, the stock market slipped hesitantly.

Samuel Kahan of Fuji Securities in Chicago said the employment numbers were "devastating."

Three small banks led by Southwest of St. Louis lowered their prime lending rates by one-quarter of a point, to 9 1/2 percent, the first decrease since January.

The Fed's new attempt to push down the federal funds rate by a

quarter-point, to 7 1/4 percent, was its third cut in as many months.

In November, the unemployment rate rose from 5.7 percent to 5.9 percent, a three-year high. But the index number concealed the enormity of the economic situation. Payrolls fell by 267,000 in November, and nearly all the nation's industries lost workers. Filed on the October loss of 180,000 jobs, the total was the worst two-month decline in eight years, or since the last recession.

The figures followed another alarming statistic disclosed by the Congressional Budget Office. It estimated that the federal budget deficit would increase from \$220 billion in the fiscal year that ended in September to \$253 billion in the current year, and \$262 billion in 1992. Without the savings included under the budget agreement reached last fall, this year's deficit would be \$35 billion bigger.

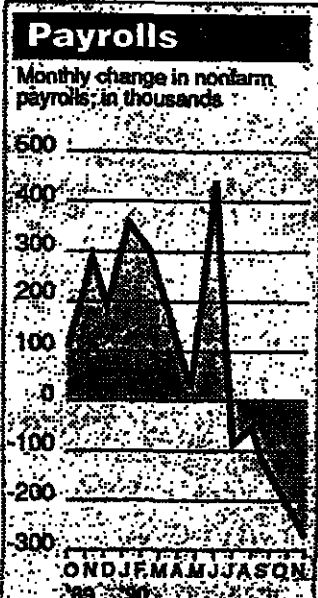
The budget office revised its estimates to take account of the gathering economic downturn and did not include increased spending for Middle East military operations. The increased deficit tightens the screws on Congress to cut rather than increase spending against the gale of a recession.

The stubborn deficit also leaves the government with a lack of fiscal "firepower" to combat recession, said Allen Sinai of the Boston Economic Advisors. "The economy seems to be coming in and sliding very sharply in the fourth quarter," he added. "We're in the heart of a downturn. Business looks like it's falling off a cliff."

On the unemployment front, manufacturing was the sector hardest hit. A loss of 55,000 auto jobs was the most serious in the overall decline of 200,000 in factory payrolls. The construction sector lost 62,000 jobs, and the long-delayed slowdown in the service sector was paced by a seasonally adjusted decline of 70,000 jobs in retail trade, as temporary pre-Christmas jobs failed to materialize.

Only health services boomed, with 80,000 new jobs created last

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Hector Gros-Espiell, GATT chairman, arriving Friday at the final session of the Brussels talks, which broke up without agreement.

## Europe Takes Farm Peace Over Trade

**By Barry James**  
*International Herald Tribune*  
**PARIS** — More than one European government would prefer to face the medium-term threat of a breakdown of world trade agreements than the immediate threat of rioting farmers in the streets.

That is why the GATT multilateral trade conference collapsed on Friday, experts said. Although lower-level talks may be revived at the Geneva headquarters of the General Agreement on Tariffs and Trade next month, there appears to be little prospect of a breakthrough.

The European Community was intrinsically because the outbreak of protectionism that could follow the breakdown of the talks, although damaging to trade, would be neither immediate nor necessarily politically unpopular.

But if the Europeans were to cut farm subsidies as much as the United States and other food producing countries demanded, the political consequences would be both extremely unpleasant and immediate. It would almost certainly bring angry farmers onto the streets in France, Germany and

Brussels, and make governments tremble. "No deal is better than a very bad deal," said T. J. Maher, who represents rural Tipperary in Ireland at the European Parliament.

As the negotiators packed up, there was no indication that the Community was prepared to compromise beyond its offer to cut farm subsidies by 30 percent. (That offer, in effect, means about a 15 percent cut from current levels because it is based on 1986, the year the Uruguay Round started, when EC subsidies were at their peak.)

It is not just a question of avoiding a potential political threat. EC leaders argue that subsidies help keep people down on the farm, and that to remove them would quickly depopulate the countryside, with consequent pressure on already overcrowded cities. About one-third of the populations of the Irish Republic and Greece, for example, live in Dublin and Athens, while whole areas of those countries have been abandoned to a dwindling number of mostly old people.

Keeping the land alive is a strong emotional issue in most of Europe. And in a continent that has known more than its share of wars and famines, so is the need to insure steady

food supplies. Europeans have only to look toward the Soviet Union to reinforce that concern. However defective and expensive the EC's Common Agricultural Policy may be, it is still widely regarded as a lesser evil.

EC farmers are generally small — about 40 acres compared with more than 200 acres in the United States. The U.S. government pumps \$46 billion into its farm economy, whereas the Community gives \$44 billion to three times as many farmers.

But what galls the United States and the Cairns Group of food producing countries is the way the Common Agricultural Policy works.

Instead of paying subsidies directly to farmers, the EC guarantees prices, and buys up surpluses at those prices. It then has to pay further export subsidies so that the surpluses can be sold competitively at the lower world prices.

Brian Gardner of European Policy Analysis, a consulting concern in Brussels that specializes in farm issues, said the main weakness of the agricultural policy was its lack of precision. It does not do enough for what he

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## U.S. and Britain Advise Hostages To Be Cautious

### Foreigners Told to Stay Put And Await Departure Details

**Compiled by Our Staff From Dispatches**  
**WASHINGTON** — The U.S. and British governments advised hostages in Iraq and Kuwait on Friday to "stay where you are" until arrangements could be worked out for their safe departure after the Iraqi decision to release all foreigners.

The State Department also announced that it would withdraw its diplomats from the U.S. Embassy in Kuwait once they finish helping Americans who wish to leave the country. After that, the embassy will remain open but unstaffed, according to Margaret D. Tutwiler, the department spokeswoman.

She said the decision to withdraw American diplomats should not be interpreted as any wavering of U.S. opposition to President Saddam Hussein's seizure of Kuwait on Aug. 2. The United States would expect Iraqi occupation forces to safeguard the embassy premises until U.S. diplomats return, Miss Tutwiler said.

In a message for broadcast to the Middle East over Voice of America, the department noted Iraq's announced intention to release all foreigners and said, "We have asked for, but not yet received, information from the Iraqi government on when and how such releases can take place."

In the meantime, the message said: "Stay where you are, stay in touch with the U.S. Embassy and monitor the VOA closely. We will let you know as soon as we have more information."

In London, a Foreign Office spokesman said, "We are continuing to advise people in Kuwait to be cautious and to stay where they are for the time being."

On Thursday, the Iraqi information minister, Latif Nasif Jasim, said the decision to free all hostages included foreigners hiding in Kuwait. "They must not be afraid," he said.

Officials in Baghdad said that the first of the remaining hostages were expected to leave Baghdad as early as Saturday and that all 2,600 Westerners and Japanese should be home by Christmas.

The Iraqi parliament, meeting in special session on Friday, overwhelmingly backed the surprise move by President Hussein to free all foreigners. In a show of hands, only about 15 deputies in the 250-

seated parliament voted against the release.

But Iraq barred a British Airways flight from landing in Baghdad to pick up foreigners, an Iraqi official said. "Permission has been denied because Iraqi Airways will carry out the airlift," he said.

The official said the decision not to let the British plane land had been teleaxed to the airline's London headquarters.

After the British Airways Boeing 767 took off from London, a spokesman for the airline said the aircraft, loaded with food, medical supplies and champagne, was expected to be given flight clearance from Iraq en route.

"We hope it will come in the air, but if not we will go to Amman," the spokesman said.

In the previous airlifts, hostages and other refugees have been flown out of the country by Iraqi charters that start out in Baghdad, fly to Kuwait to pick up passengers, return to Baghdad, then fly on to Amman, the Jordanian capital. From there, the refugees and others are flown either to Frankfurt or London before going home.

In a possible indication of speedy exit formalities, Iraqi Airways prepared a jumbo jet instead of a smaller plane for its Saturday flight to Amman.

A U.S. spokesman in Baghdad told Iraqi officials the United States was prepared to charter Iraqi planes to fly from Kuwait to Baghdad, and then to Europe, beginning on Saturday.

If additional charters are needed, or if Iraqi Airlines does not have enough planes available, Miss Tutwiler said, the United States is ready to bring in chartered aircraft to take U.S. citizens out promptly.

She said the U.S. charge d'affaires in Iraq, Joe Wilson, had urged Iraq to let Americans already in Baghdad go to the airport and fly out immediately, dropping normal

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## U.S. and Iraq in Dispute Over Dates for Talks

**Compiled by Our Staff From Dispatches**  
**WASHINGTON** — The United States said Friday that it would not agree to set up a meeting between President George Bush and Iraq's foreign minister until Baghdad agreed on a date for a meeting between President Saddam Hussein and Secretary of State James A. Baker 3d.

The State Department said Iraq had proposed that its foreign minister, Tariq Aziz, hold talks in Washington on Dec. 17 but had failed to schedule the second visit.

The department spokeswoman, Margaret D. Tutwiler, said, "We are not going to agree on a meeting with President Bush until there is agreement on a date for the secretary's meeting."

She said discussions on arrangements were continuing. The Baker visit is due to take place before a Jan. 15 deadline set by the United Nations Security Council for Iraq to leave Kuwait or face possible use of force by the U.S.-led multinational force in the Gulf.

meeting between the two nations.

The White House has indicated that a summit meeting tentatively set for January would most likely be pushed back because of the Gulf crisis. The White House spokesman, Martin Fitzwater, said Thursday that January was "not an easy time to be traveling."

"We want to go slow in setting a date," he said.

Mr. Baker and Mr. Shevardnadze, who are to arrive Sunday in Mr. Baker's hometown of Houston, are expected to hold formal talks on Monday and Tuesday. They are to fly to Washington on Wednesday, when Mr. Shevardnadze is to meet with President Bush.

The issue of Iraq's invasion of Kuwait and Mr. Baker's trip to Baghdad for talks with President Saddam Hussein are expected to be high on the Houston agenda. The Baker-Shevardnadze collaboration has been critical to the establishment and maintenance of the international response to the crisis.

The two officials will also try to make enough progress on a treaty reducing U.S. and Soviet strategic nuclear weapons so they can set a summit meeting date for its signing.

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## Allies Starting to Doubt U.S. Resolve

**By Glenn Frankel**  
*Washington Post Service*  
**LONDON** — America's European allies in the Gulf crisis have been alternately impressed, stunned, angered and confused by the roller coaster of conflicting signals, political calculations and emotions coming out of Washington.

Now, according to European diplomats and analysts, they are more anxious than ever about the impact that growing opposition within the United States, the decision by the Iraqi leader, Saddam Hussein, to release the hostages and the looming Jan. 15 deadline are having on American resolve.

"At the outset of the crisis, the

Americans had the political will to stop Saddam but not the military capability," analysts here quoted an Arab journalist as saying. "Now they have the military capability but not the political will."

The allies have been most deeply troubled by the U.S. decision to send Secretary of State James A. Baker 3d to Baghdad and to invite the Iraqi foreign minister, Tariq Aziz, to Washington.

Different allies have reacted in different ways. Analysts say that the Soviet Union was relieved to see Washington take a diplomatic step back from the brink, that the French were furious at not being consulted and that the British were surprised and fearful the move

would send the wrong signal to Mr. Hussein.

All believe the move violated both the letter and spirit of their understanding with Washington that they would be consulted — not just notified — before a major step was taken.

They also contend that it violated the sense of "collectivity" of international action that Washington itself has carefully nurtured during the crisis. And they are concerned that despite constant reassurances from Mr. Baker and other U.S. officials, the move means the Bush administration is running scared in the face of American public opinion and growing congressional opposition to war.

To the allies, the American move was undertaken almost solely to stem what they fear is a hemorrhage of popular support in the United States. Most say they believe that if a representative were to be dispatched to Baghdad, the best choice would have been the United Nations secretary-general, Javier Perez de Cuellar, who would have spoken for the entire Security Council, not just one member, and whose mission could not be construed as a diplomatic victory by the Iraqis.

Many say they believe the Baker visit sends the wrong signal not only to Mr. Hussein but also to the moderate Arab nations like Saudi

See ALLIES, Page 4

## Paris and Bonn Offer EC Security Plan

**By Alan Riding**  
*New York Times Service*  
**PARIS** — Backing plans to turn the European Community into a powerful political bloc, France and Germany proposed Friday that the 12-nation group develop a regional foreign and security policy with a view to the eventual adoption of a common military policy.

Debate about the need for the Community to assume an independent security role has stepped up in the last four months since the Gulf crisis exposed Western Europe's continued reliance on the United States to protect its vital economic interests.

The two countries nonetheless stressed that a common military policy would not affect the region's commitments to the North Atlantic Treaty Organization, and they argued that a "European pillar"

would serve to strengthen the 16-nation Atlantic alliance.

Coming just a week before a summit meeting of EC leaders in Rome, however, the move Friday was seen as a signal of a new NATO ministers agree on a post-Cold War strategy. Page 2.

Political experts said that by going public with their ideas now, Mr. Mitterrand and Mr. Kohl appeared anxious to forestall any efforts by Britain's new prime minister, John Major, to limit the scope of the debate on political union, above all as it relates to foreign, defense and security questions.

Final decisions on further European integration will be made by two intergovernmental conferences on economic and monetary union and on political union that are to be inaugurated in Rome after next

week's summit meeting. But EC leaders will instruct negotiators as to what they should discuss.

In late October, at their last meeting, the EC leaders overrode the objections of Prime Minister Margaret Thatcher, issuing guidelines on economic and monetary union and calling for creation of a regional central bank and adoption of a single European currency after 1994.

British officials have said that Mr. Major is eager to break the pattern of British isolation when he participates next week in his first EC summit meeting. But they said he was determined not to be rushed into surrendering any additional British sovereignty before the intergovernmental conferences.

Political experts said the initial

meeting between the two nations.

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"Now!" reads a poster for Lech Walesa put up in Warsaw on Friday, two days before the presidential elections. Page 2.

## UN Palestinian Resolution Falters

**UNITED NATIONS, New York, (Reuters)** — The United States and nonaligned members of the United Nations Security Council have failed to reach agreement on a resolution on the protection of Palestinians in the Israeli-occupied territories, the council's president, Abdulla Ashtal, said Friday.

Mr. Ashtal said that the disagreement was over a reference in the draft text to the convening of an international conference on Middle East peace.

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**General News**  
 Negotiators are still far apart on a pact covering U.S. bases in the Philippines. Page 5.  
 Neutral nations such as Sweden now see prosperity in joining the E.C. Page 2.

**Arts**  
 Buyer resistance to high estimates led to disastrous art auctions in London. Source: Median reports. Page 11.

**Business/Finance**  
 LVMH is buying BSN's champagne brands, including Pommery and Lanson. Page 13.  
 Crossword Page 5.

**Down Close**  
 2,590.10  
 Down 12.38

**The Dollar**  
 DM 1.4725  
 Pound 1.963  
 Yen 130.75  
 FF 4.599

**MONEY**  
 Precious metals imperiled, popular posters. Pages 18-19.

## No Shortages Here: Soviets Suddenly Awash in a Sea of Smut

**By David Remnick**  
*Washington Post Service*  
**MOSCOW** — What finally tipped the balance? Was it the Soviet version of Dr. Ruth describing on national television the pleasures and risks of various sexual positions? Was it the live sex revue "Hot Night in Sochi," or perhaps the latest hard-core magazine from Riga, Erotikon?

For one reason or another, President Mikhail S. Gorbachev has formed an anti-pornography commission to take "urgent measures to protect public morals."

And not a moment too soon. Dmitri Likhachev, a scholar of ancient Russian literature, has warned that the proliferation of smut threatens the young with a "spiritual Chernobyl."

Mr. Gorbachev's glasses have not been all Pasternak, Solzhenitsyn and other high-minded work. It has also meant — as a stroll through any subway station

here reveals — the sale of bootleg copies of the French film "Emmanuelle," a "Sex-Hor-Or-Log," which tells dogma-weary Capricorns when and if they can expect a little help from the heavens in the potency department, and translations of the Kinsey Report and far ruder handbooks. Even the Komsomol, the Communist Party youth organization, shows soft-core videos for big rubles.

Although the sexual gymnastics in the Russian film "Little Vera" would hardly rate notice in the West, it caused a sensation here two years ago and made subsequent movie nudity almost obligatory. In most Soviet movies now, sex is a made-of-irony.

While the young lovers in "Little Vera" are groping on the beach, Vera looks up and cracks that in the future the two will spend all their time "building communism." The audience goes wild.

The Bolsheviks did not start out with a prudish revolution. Alexandra Kollantai, a member of Lenin's

inner circle, once said that to satisfy the sexual urge is as natural as quenching thirst with a glass of water. But with the years, sexuality all but disappeared from literature and popular culture, and the symbols of motherhood were the puritanical Komsomol sorts who could have been mistaken for the grim crowds in "The Scarlet Letter."

But as the censors began losing their jobs in recent years, sex returned to page, screen and subway station. Soviet publishers brought out an edition of Vladimir Nabokov's "Invitation of a Lady." And once the secrets of the Stalin era and Kremlin politics were no longer taboo, the underground press turned instead to sex. Even Soviet television, which used to be best known for its intense interest in tractors, is now a good deal more permissive than the U.S. networks.

Alexander Vasiliev, for one, is not amused. A deputy in the Supreme Soviet, Mr. Vasiliev told a session of the legislature this week: "Our country is

being overwhelmed by an avalanche of sex, violence and other such sludge. The junk is being sold everywhere — in the streets and underpasses."

In an order published in the Friday issue of the still-prize Communist Party daily Pravda, Mr. Gorbachev said that to stem the spread of "pornography, pseudo-medical literature, erotic videos and similar publications," the new committee should be guided by the experience of other countries. Presumably, the panel, led by Culture Minister Nikolai N. Gubenko, an actor, will know smut when it sees it.

Nikolai Smirnov, a doctor at Moscow's Institute for Sexual Culture, said in an interview that Soviet cities could no longer afford to "let all this stuff appear in every corner of the city."

"We need restrictions, like in the West," he said. "We'd be a lot better off if there were 'sex shops' and age limits and all the rest. Now it's just an open city, and this is no good for our general culture."

Mr. Baker and Foreign Minister Eduard A. Shevardnadze of the Soviet Union, meanwhile, are scheduled to resume talks on the Gulf crisis next week and will also try to set a new date for the next summit

meeting between the two nations.

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## The Sudden Allure of the EC

Neutral Nations Now See Prosperity in Membership

By Craig R. Whitney  
New York Times Service

STOCKHOLM — The end of the Cold War and the beginning of a recession have plunged the neutral welfare states of Western Europe into an identity crisis.

Most are nearly falling over themselves to join the European Community in the hope that membership will bring a return to prosperity and a new vision of the future to replace the "Swedish model" of political neutrality between East and West, extensive social-welfare programs and an economy combining capitalism with a stable public sector.

Austria, after membership last year, Government members in Finland, whose economic and political ties to the Soviet Union is fraying from the Moscow end, are talking openly of applying to the 12-nation Community before the end of the century. Even in Switzerland, business leaders are privately discussing the benefits of joining, their counterparts here said.

Norway, though a member of the North Atlantic Treaty Organization and not neutral, also appears to be moving under its new Labor government, led by Prime Minister Gro Harlem Brundtland, toward a reconsideration of its decision in 1972 to reject European Community membership.

But it is in Sweden's political class that the debate, and the angst about it, are most acute. The Social Democrats, who devised the Swedish model, are now struggling with its failures: stagnating economic growth, soaring inflation and rising unemployment. As long as neutrality could be preserved, the government said in November, Swedish membership in the Community would be "in our national interest."

With the collapse of the Iron Curtain and the impending dissolution of the Warsaw Pact, neutrality no longer means what it once did. As a result, the core members of the nation European Free Trade Association are thinking of joining the Community rather than stop at negotiating a tariff-free trading zone with it, as they have been doing for the last year.

"A European economic space would not give us participation in the decision-making process in the Community," said an Austrian Foreign Ministry official in Vienna. "With Eastern European countries moving toward association and eventually membership, we didn't see why Austria should be last."

Pierre Schori, cabinet secretary in the Swedish Foreign Ministry, said: "At the turn of the

**'Very few people realize how sick we are.'**

Ulf Laurin, a Swedish labor official

century, I would see an 18-nation European Economic Community."

To make its economy more compatible with those of the other European nations, Sweden is reducing its top income tax rate to 50 percent by next year, but some Swedish business leaders say the government is still far behind economic reality. Swedish capital has been pouring into Europe for years to escape the confiscatory regulations of the welfare state at home, they said, and those will remain onerous even after the government's about-face.

"Very few people realize how sick we are," said Ulf Laurin, chairman of the country's central employers' federation, SAF.

The federation has proposed privatizing the national health service and the giant government-run pension plans, the railways, the post office and the electric utilities. It has also begun a major advertising campaign for European Community membership, telling Swedish workers, for example, that their take-home pay after taxes is not as much as what Spanish workers earn.

Not everyone agrees. "Sweden is different from other countries," said Rudolf Meidner, a retired economist who was one of the authors of a stock fund to give unionized workers a greater ownership stake. The fund, which has aroused controversy, was built up with levies on Swed-

ish company profits in the last six years.

The Social Democrats have governed for 52 of the last 58 years and won over 44 percent of the vote in the last elections, in 1988. But in November, with the Social Democrats' popularity plummeting to about 30 percent in public-opinion polls, two conservative opposition party leaders, Carl Bildt and Bengt Westerberg, proposed that if they came to power they would join the Community as soon as possible, without conditions.

The government statement proposing a new look at Community membership also acknowledged some of the profound failures of the Swedish model.

Wages rose by 28 to 30 percent over the last three years, it said, double the rise in Germany and Norway, but productivity grew by only 4 to 5 percent, less than half the average in the rest of the industrialized world.

Interest rates in double digits and inflation close to 11 percent have brought the Swedish economy to near stagnation.

So public expenditures are to be cut by \$3 billion in the next year, reducing them by 1 percent of gross national product.

Almost half the savings will come from unheeded cuts in welfare benefits. For instance, Swedes who now take an average of 26 government-financed, fully paid sick days a year will get only 75 percent of their salary for the first 3 days in the future, under the government plan. Parents who take time off to care for sick children will get 80 percent of their pay, instead of 100 percent.

Some supporters of the welfare state say they fear that this is the beginning of the end and that European Community membership will finish it.

"We are not discussing the real consequences of membership in the European Community," Mr. Meidner said. "We are not discussing what will happen to a country with a special structure of strong labor unions, or to a wage structure that pays our best-trained workers well more than their counterparts in the rest of Europe but pays our least skilled workers much more than they get in the rest of Europe."

## Poland Ends Campaign With Walesa In the Lead

By Stephen Engelberg  
New York Times Service

WARSAW — Campaigning in the Polish presidential elections came to an end Friday with Stanislaw Tyminski declaring that "for the good of the fatherland" he would not reveal supposedly incriminating documents about his opponent, Lech Walesa, the Solidarity chairman.

Mr. Tyminski, the emigre entrepreneur who has fallen far behind in public-opinion polls, finished his campaign in Szczecin, a port city in the north. It was there, 20 years ago, that he left on an odyssey that took him to Sweden, Canada, Peru and then home as a surprise challenger in Poland's first direct presidential elections.

His emergence touched off a cascade of news reports on subjects as diverse as his experimentation with legal, hallucinogenic drugs in Peru; his spiritual belief in a "fourth dimension"; his supposed mental illness; and his family life.

"I have the documents in there, but for the good of our fatherland and all of us, I cannot show them," Mr. Tyminski said in Szczecin on Friday, one day after pledging that he would disclose the material during his appearance in the port.

It remained unclear whether Mr. Tyminski had any documents about Mr. Walesa, who has said several times that the businessman should not be permitted to leave the country until he made public his accusations.

At his rally Friday, Mr. Tyminski's speech was all but drowned out by hecklers chanting Mr. Walesa's name. At one point, Mr. Tyminski held a copy of Newsweek magazine over his head, but his remarks were not audible. Earlier this week, he said that Mr. Walesa's interview with Newsweek was "the most important document I have seen in the campaign."

Mr. Walesa told the magazine that if he failed to gain the presidency, the result could be strikes, turmoil and even civil war, prompting Mr. Tyminski to remark that there is clear information about the coup d'etat, the introduction of a dictatorship and totalitarian system by Lech Walesa.

Mr. Walesa did not campaign Friday. Since winning the first round of voting 10 days ago, he has appeared only on television in what aides said was a calculated gamble that Mr. Tyminski would self-destruct when he came under closer scrutiny.

Mr. Walesa has depicted his rival as part of a counterrevolution by some figures in the secret police and old regime. Mr. Tyminski has said the presence of former intelligence officers on his staff was irrelevant.

In an interview published Friday by Rzeczpospolita, the government newspaper, a close adviser to Mr. Walesa suggested that sweeping changes were ahead in the Polish cabinet. The adviser, Jaroslaw Kacyński, said the voters' verdict on Tuesday would be decisive.

Shortly before the first round voting, Mr. Walesa floated the idea of keeping on the Mazowiecki cabinet through next spring's parliamentary elections; his supporters were incensed. More recently, Mr. Walesa has begun to discuss the names of possible replacements for Mr. Mazowiecki, who announced his resignation after finishing third in the presidential balloting.

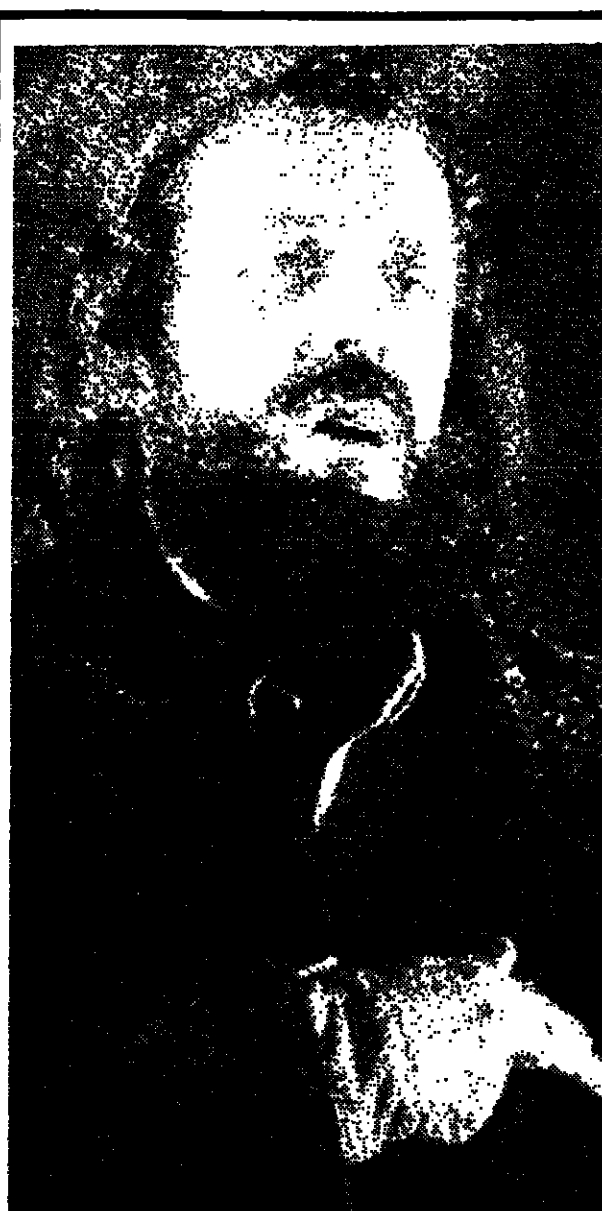
The final poll by the state-run television showed Mr. Walesa with a lead of 73 percent to 16 percent over Mr. Tyminski, but analysts cautioned that this may overstate the Solidarity leader's edge.

Polish political analysts have in recent days expressed dismay over the nature of the presidential campaign. In a commentary in the newspaper Gazeta Wyborcza, Piotr Pacewicz observed that the campaign tarnished the media and the post-Communist political process.

New Swiss President Named

The Associated Press

BERN — Interior Minister Flavio Cotti has been elected by parliament to the ceremonial post of president for 1991, when Switzerland marks its 700th anniversary.



**BATTLE FOR SERBIAN HEARTS** — Vuk Draskovic, a powerful challenger to Slobodan Milosevic for the Serbian presidency, addressing a rally in Belgrade ahead of elections Sunday. "You can murder me right now, but you won't stop the Communist downfall in Serbia," said the candidate, a writer and leader of the nationalist Serbian Renewal Movement. He has won wide support in the last few months by relentlessly attacking Mr. Milosevic and communism.

## NATO Sets Strategy For Post-Cold War

Compiled by Our Staff From Dispatches

BRUSSELS — NATO defense ministers agreed in principle Friday on a post-Cold War military strategy of reduced U.S. presence in Europe, smaller forces and a continued mix of conventional and nuclear arms.

"Our future force posture will be based on smaller, more mobile and flexible active forces, able to respond to aggression from any quarter," the ministers said in a communiqué.

Manfred Wörner, the secretary-general of NATO, said at a news conference that "there remain risks and dangers, both in central and eastern Europe and elsewhere."

But he said the threat of an attack by the crumbling Warsaw Pact, which has obsessed NATO for decades, had gone.

"NATO doesn't need a foe or an enemy," he added. "There are instabilities, so you need insurance."

The NATO communiqué said the Gulf crisis served as an example of "continuing risks of aggression from outside NATO territory that have a bearing on the vital security interests of the alliance."

The Gulf crisis "presents a fundamental challenge to the vision of a peaceful world order," the ministers said.

The communiqué said a draft resolution on NATO's future was discussed during the two-day meeting in Brussels and would be adopted next year.

"Nuclear weapons," the communiqué said, "play a key role in the prevention of war and the maintenance of stability." It restated NATO's desire for U.S.-Soviet negotiations on reducing short-range nuclear missiles in Europe.

U.S.-Soviet negotiations began next year on reducing short-range missiles, which have a range of up to 500 kilometers (about 300 miles).

Mr. Wörner and Dick Cheney, the U.S. defense secretary, said the allies remained committed to reduce NATO's short-range nuclear arsenal — free-fall bombs, ground-launched Lance missiles and artillery — through negotiations with Moscow.

Gerhard Stoltenberg, the German defense minister, said earlier he saw a consensus emerging that the allies were ready to remove all of these arms. NATO has said it will not modernize the Lance missiles and nuclear artillery but deployment of a new tactical air-to-surface missile remains under study.

Mr. Cheney said Thursday that the threat of a Warsaw Pact invasion had been replaced by new dangers. These include lingering threats from the Soviet Union, potential instability in Eastern Europe, the spread of chemical arms and ballistic missiles in the Middle East and possible threats to energy supplies, he said.

Officials said the new strategy — to be finalized early next year — will provide for a continued presence of nuclear arms in Europe, albeit in greatly reduced numbers.

On the Gulf crisis, Mr. Cheney and Tom King, the British defense secretary, asked their allies for more help in moving troops and equipment to the Middle East.

The allies reiterated their readiness to go to war unless President Saddam Hussein of Iraq pulled his forces out of Kuwait by Jan. 15 as required by a Nov. 29 United Nations resolution.

Meanwhile, NATO said it was ending the longest exercise in the 20-year history of its Mediterranean naval force on Friday, six weeks after it was extended to compensate for the absence of ships sent to the Gulf.

NATO extended the exercise in October, following a request from the United States to allow other warships from NATO countries to join in the naval blockade of the Gulf.

Frigates and destroyers from Germany, Spain, Italy, Greece, Portugal, Britain, Turkey and the United States took part in the exercise.

NATO also reaffirmed the need for a new base in Italy for U.S. attack jets, but refused to cut the U.S. share of the cost.

Mr. Cheney refused to speculate on whether the U.S. Congress would now agree to pay its 28 percent share of the billion-dollar cost.

Congress has been delaying funds for the proposed base at Crotona, and had asked the NATO ministers to confirm the need for it in view of the collapse of the Warsaw Pact and reductions in the U.S. defense budget.

**Irish to Legalize Homosexuality, Review Divorce**

Reuters

DUBLIN — Ireland will legalize homosexuality and study the introduction of divorce, Prime Minister Charles J. Haughey said.

Mr. Haughey, acknowledging demands for a more liberal approach, said his governing Fianna Fail party would put together a 10-year plan to modernize Irish society.

Mr. Haughey has been faced with discontent inside his party after Fianna Fail lost a presidential election last month to a leftist lawyer, Mary Robinson.

In a speech Thursday, Mr. Haughey said that homosexuality, which is punishable by life imprisonment under a rarely invoked 19th century law, would be decriminalized. He also pledged to review Ireland's ban on divorce.

"It is our intention to carry out a comprehensive review of current developments and to publish a white paper following the review," he told Fianna Fail members.

Four years ago, 63 percent of the Irish electorate voted against allowing divorce.

**309 Die in Ethiopian Attacks**

Reuters

ADDIS ABABA, Ethiopia — Ethiopian troops had killed 309 rebels, captured 60 and dispersed thousands more in a series of attacks in the northern provinces of Wollo and Tigre.

## WORLD BRIEFS

### Drug Found to Block Reproduction Of AIDS Virus in Tests on Animals

WASHINGTON (Reuters) — Scientists at a major drug company reported Friday that they had developed an experimental drug that prevented the AIDS virus from reproducing during tests on animals.

The compound drug, known as 81-RG-587 and developed by the West German pharmaceutical group Boehringer Ingelheim, has fewer side effects than AIDS drugs now on the market, according to an article in Science magazine. The company plans to begin clinical trials on the product early next year.

The drug works by blocking an enzyme called reverse transcriptase, which is essential for the replication of the HIV virus that causes AIDS. In laboratory tests on rodents and monkeys, the drug appeared not to affect other healthy cells. "It's a very specific drug, which seems to be a positive," said Pat Morrow, a Boehringer spokesman. "It doesn't have the impact on other cells in the body. It doesn't deteriorate bone marrow or other cells."

The drug was not effective, however, in blocking a second form of the virus known as HIV-2 that is common in Africa. Studies have indicated that the anti-viral drug AZT, approved by the U.S. government for the treatment of AIDS, can harm the kidneys or liver.

### 48 in Opposition Are Held in Burma

RANGOON (AP) — The military junta has arrested 48 members of the opposition National League for Democracy in recent days for planning to establish a shadow government, a senior military official said Friday.

The opposition movement won popular elections in May, but the military has refused to turn over power. The official, Major General Khin Nyunt, also said 77 Buddhist monks in Mandalay had been arrested for anti-government activities. He said documents seized from the league's headquarters showed it planned to hold a meeting of at least 250 of its members in Mandalay or the capital.

At that meeting, he said, the league planned to adopt a national constitution and declare a temporary, parallel government that would seek recognition from the United Nations, the United States, European nations, Australia, India, Thailand and Singapore.

### Marriage Idea Draws Protest in Iran

NICOSIA (Reuters) — Thousands of people have protested in Tehran against social vices, days after President Hashemi Rafsanjani said short-term marriage was the key to solving sex problems.

The rally followed negative press reaction to Mr. Rafsanjani's appeal at a prayer sermon last week for acceptance of temporary marriage — he mentioned a month — as a means to satisfy sexual desire. Temporary marriage, which Mr. Rafsanjani said was sanctioned by Islam, is considered by many Iranians a cover for prostitution. Prevailing ideas among Muslim revolutionaries make a virtue of self-denial.

The official Iranian press agency IRNA, mentioned in Cyprus, said thousands marched on parliament in Tehran on Thursday chanting slogans against women who ignore Islamic laws requiring them to show no more than their face and hands in public. The demonstrators issued a statement urging state radio and television to bring their programs in line with Islamic and revolutionary values.

### Nobel Winners Defend Animal Use

STOCKHOLM (Reuters) — Winners of the 1990 Nobel Prize in Medicine defended on Friday the practice of using animals in medical research, saying their life-saving discoveries in transplantation depended on animal experiments.

"There would not be a single person alive today as a result of an organ transplant or bone marrow transplant without animal experimentation," said Joseph E. Murray, an American doctor who shared this year's prize for his pioneering work in organ transplants. "All of the work that we did depended on the use of living animals," he said. Although some animal-rights protesters may be sincere, their activities hinder new medical breakthroughs, he said. "They do set back progress."

Dr. Murray was joined at a news conference by his American co-winner, E. Donnall Thomas, who was recognized for helping to make possible bone-marrow transplants to fight leukemia and other blood diseases. They will receive their Nobel awards on Monday.

**Delay in Soviet Exit Law Proposed**

MOSCOW (Reuters) — A new liberal emigration law should not take effect until next July because of bureaucratic and transportation problems, Fyodor Burlatsky, head of a parliamentary committee drafting the legislation, said Friday.

Mr. Burlatsky said that because of the growing number of Soviet citizens already going abroad, there was a shortage of train and plane seats and offices were overworked and understaffed.

The Bush administration says that without the law, the United States will not grant the Soviet Union most-favored-nation trading status. Soviet officials had told the Americans the new emigration law would be enacted this year.

### For the Record

The Vietnam Committee on Human Rights, in association with 115 Vietnamese groups throughout Europe, will conduct a rally Saturday at 4 P.M. at the Trocadero in Paris to demand democracy in Vietnam. (HTT)

Rail, which was set at \$300,000 in New York for the suspect in the killing of Rabbi Meir Kahane, has been suspended after the district attorney said the original motion was made over his objections. A new hearing on bail for the suspect, Sayyid A. Nosair, is scheduled Monday. (AP)

**TRAVEL UPDATE**

Traffic deaths in Germany's five eastern states and the former East Berlin are expected to reach 3,330 for the year, compared with 1,784 last year, the federal statistics office said in Wiesbaden. Fast Western cars and inexperienced drivers in older two-stroke Trabant autos on crumbling roads have proven a deadly combination. Deaths for the western two-thirds of the nation are expected to increase by only 1.3 percent this year, or by 100 over last year's 8,000. (AP)

Israel and Latvia plan charter flights twice a month for tourists between Riga and Tel Aviv, the Tass press agency said Friday. A precise date was not given for the beginning of the flights, but there are plans for two flights a month until spring, the news agency said.

Passengers on Dutch airline KLM from Schiphol-Amsterdam airport will soon have to pay a security surcharge equivalent to \$3.80. (AFP)

French air traffic is expected to be disrupted Tuesday and Wednesday by a strike by air controllers and technical staff at the Athens-Mons control center, south of Paris. Athens-Mons is the country's most important control center, handling Charles de Gaulle, Orly and Le Bourget airports in Paris, as well as Lille. The strikers are demanding additional allowances. (AFP)

## WEATHER

EUROPE				ASIA			
	HIGH	LOW	P		HIGH	LOW	P
Amsterdam	18	10	C	Bangkok	29	24	F
Antwerp	18	10	C	Beijing	15	8	C
Athens	18	10	C	Hong Kong	27	21	F
Berlin	18	10	C	Kobe	19	14	C
Bombay	28	21	F	Manila	27	21	F
Buenos Aires	28	21	F	New Delhi	27	21	F
Cardiff	18	10	C	Osaka	19	14	C
Copenhagen	18	10	C	Singapore	27	21	F
Dublin	18	10	C	Tokyo	19	14	C
Frankfurt	18	10	C				
Geneva	18	10	C	AFRICA			
London	18	10	C				
Madrid	18	10	C	Algiers	19	14	C
Moscow	18	10	C	Cairo	27	21	F
Nairobi	28	21	F	Harare	19	14	C
Paris	18	10	C	Lima	19	14	C
Prague	18	10	C	Lisbon	19	14	C
Rangoon	28	21	F	Los Angeles	27	21	F
Rome	18	10	C	Manila	27	21	F
Stockholm	18	10	C	Mexico City	27	21	F
Sydney	28	21	F	New York	27	21	F
Taipei	28	21	F	San Francisco	27	21	F
Tel Aviv	28	21	F	Seattle	27	21	F
Tokyo	19	14	C	Washington	27	21	F
Yokohama	19	14	C				

SATURDAY'S FORECAST — CHANNEL NEWS, FRANKFURT: Partly cloudy, Temp. 15-20. NEW YORK: Partly cloudy, Temp. 15-20. PARIS: Partly cloudy, Temp. 15-20. ROME: Partly cloudy, Temp. 15-20. SYDNEY: Partly cloudy, Temp. 15-20. TOKYO: Partly cloudy, Temp. 15-20. WASHINGTON: Partly cloudy, Temp. 15-20.

## Lawyer to Head Bulgarian Cabinet

Compiled by Our Staff From Dispatches

SOFIA — President Zhelyu Zhelev appointed Dimiter Popov, a 63-year-old lawyer with no party affiliation, on Friday to head a caretaker government that will lead the country until new elections.

Mr. Popov, the chairman of the Sofia city court, will replace Andrei Lukanov, a former Communist

whose Socialist government resigned last week in the face of strikes and street protests over the worsening economy and continuing political paralysis.

The surprise development came after Ginyu Ganev, the deputy chairman of parliament, declined the post of prime minister. Tudor Valchev, an economics professor,

was also reported to have turned down the job.

Mr. Popov, who was vice president of the commission that organized free elections in June, said in a statement that he would seek to bring independent experts into the government.

"The country needs a strong government, which must receive the support and backing of the country," he said. "It will be a government of hope, which must stop the process of decline and bring to an end all abuse of power."

Parliament voted to give Mr. Popov a week to form a cabinet, after which his appointment will be formally approved. A total of 15 deputies voted against his appointment, and 29 abstained.

Mr. Zhelev announced that general elections would be held before the end of May, preceded by local government elections.

Parliament, elected as a constituent assembly, will be dissolved toward the end of March once it has drawn up a new constitution, Mr. Zhelev added. The Socialist Party has a majority, with 211 of the 400 seats.

To broaden their base, the Socialists tried repeatedly to bring the opposition into a national unity government that could take the difficult and unpopular decisions expected as the country lurches from a centrally planned to a market economy.

The opposition refused the offers, first saying the former Communists should bear responsibility for the ruined economy and later that they would join a coalition only if they had the post of prime minister and key ministries.

Amid the resultant political paralysis, the economic situation rapidly worsened, with rationing of most staple foods and gasoline, and daily electricity cuts.

(Reuters, AFP, AP)

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General  
Reported  
Executed  
In Iraq

## U.S. Talks Recessed In Manila

Dispute on Bases  
Still Unresolved

By William Branigan  
Washington Post Service

MANILA — U.S. and Philippine negotiators concluded Friday a third round of talks on the future of American military bases here with the two sides still far apart on the terms of a new agreement, spokesmen for the negotiators said.

Both sides acknowledge that progress was made on very complex issues, while acknowledging that much remains to be done. A joint statement issued at the end of three days of negotiations. It said talks would resume in January, with a "comprehensive, intense and determined effort to approach a final agreement."

The Philippine government has set a Jan. 31 deadline for concluding a new accord to replace the current Military Bases Agreement, which expires in September 1991. Statements by the two sides indicated that there was still no solid agreement on a timetable for U.S. withdrawal from six military bases here or on continued U.S. access to Clark Air Base and Subic Bay Naval Base after the timetable expires.

The U.S. team, headed by Richard L. Armitage, has proposed withdrawing American forces from the Philippines over 10 to 12 years, but keeping a "residual" presence after that to facilitate U.S. access, possibly on a commercial basis. The Philippines has said it wanted "full sovereign control" over Clark and four smaller bases next September and a withdrawal from Subic over five to seven years, with no U.S. military presence after that.

According to Rafael M. Alman 3d, the spokesman for the Philippine negotiating team, the talks this week became "bogged down" over peripheral issues that the Philippines regarded as important to its sovereignty.

These relate to a new "status of forces agreement" governing the presence of U.S. military personnel and involving such matters as criminal jurisdiction, taxation, customs and immigration.

Without a status of forces agreement that ensures "that the United States respects Philippine laws," Mr. Alman said, "I don't think we can ever sign a treaty."

The United States has such agreements with more than 30 countries and historically has found them difficult to negotiate, said the U.S. spokesman, Stanley N. Schragar.

Mr. Alman acknowledged that the Philippine side was "breaking new ground" by insisting on provisions that the United States did not have in its agreements with other countries.

Among other assertions of sovereignty, the Philippines wants to impose income taxes on U.S. servicemen, levy duties on their household and personal effects and exercise full jurisdiction over criminal cases involving Americans.

### Peru Education Chief Quits

Agence France-Press

LIMA — Gloria Helfer, the minister of education, has resigned, citing serious disagreements with the government over what she called the incomplete and late payment of teachers.



UNHOLY DISPUTE — Indian troops standing guard in the Hindu holy city of Ayodhya, the scene of a confrontation between Hindus and Muslims over a mosque. Militant Hindus, who have launched a campaign of civil disobedience, sent another 1,000 volunteers on Friday to face arrest for breaching police lines set up to guard the site. About 1,000 persons were arrested Thursday. The Hindus want to replace the mosque with a temple to one of their gods, Lord Rama.

## 111 Vietnamese Win Refugee Case

Reuters

HONG KONG — A group of 111 Vietnamese who won a legal battle with Hong Kong last month will be treated as refugees and allowed to resettle overseas, the government and the UN High Commissioner for Refugees said Friday.

In a joint statement, the government and the UN agency said the group would be treated as though they had arrived in Hong Kong before screening was introduced in June 1988. Vietnamese arriving before that date were automatically granted refugee status.

Screening aims to weed out economic migrants; they are now treated as illegal immigrants. "Both parties recognized that the exceptional circumstances of this

case, in light of the facts established by the High Court, called for a speedy and humanitarian solution," the statement said. The court ruled last month that the 18 months the 111 spent in detention were illegal and ordered their release.

They were on their way to Japan when their damaged vessel sailed into Hong Kong in May 1989.

They said they agreed to stop in the British colony only to take advantage of the government's offer to repair their 70-ton boat. Instead officials scrapped the vessel and sent them to a detention center.

The Vietnamese said that if they had been allowed to continue their voyage they would have been granted refugee status, at that time automatic for all arrivals in Japan. Despite the ruling last month,

the 111 were promptly rearrested, but were later released after local and international criticism.

More than 52,000 Vietnamese live in crowded detention camps in the British colony. Nearly 44,000 do not meet UN refugee criteria and are ineligible for resettlement in a third country.

A new repatriation category — Vietnamese who have not volunteered to go home but have not voiced opposition to returning — has come under fire for being vague and ineffective.

A total of 23 people who returned to Hanoi a week ago under this category said later that officials had misled them. Three-quarters of the original group declined to go home at the last minute.

## 39 Nations Agree to Partial Antarctic Pact

Reuters

VINA DEL MAR, Chile — Antarctic Treaty nations have adopted a draft protocol on measures to protect the continent's ecology but failed to agree on a ban on mining.

Ending three weeks of talks, delegates from the 39 custodians of the world's last great wilderness said they had laid the groundwork for an international accord on Antarctic environmental protection.

"We have agreement to proceed with negotiating a new instrument that we believe will include a prohibition on minerals activities," said Alan Brown, the Australian negotiator. "This is a big step forward."

Norway's chief delegate, Rolf Andersen, mended four different proposals. It will be the basis for a second round of talks to be held in April in Madrid.

The document, approved Thursday, suggests setting up a permanent environmental agency to monitor man's impact in Antarctica. It includes a prohibition on mining but does not specify details, which have to be worked out at the next session.

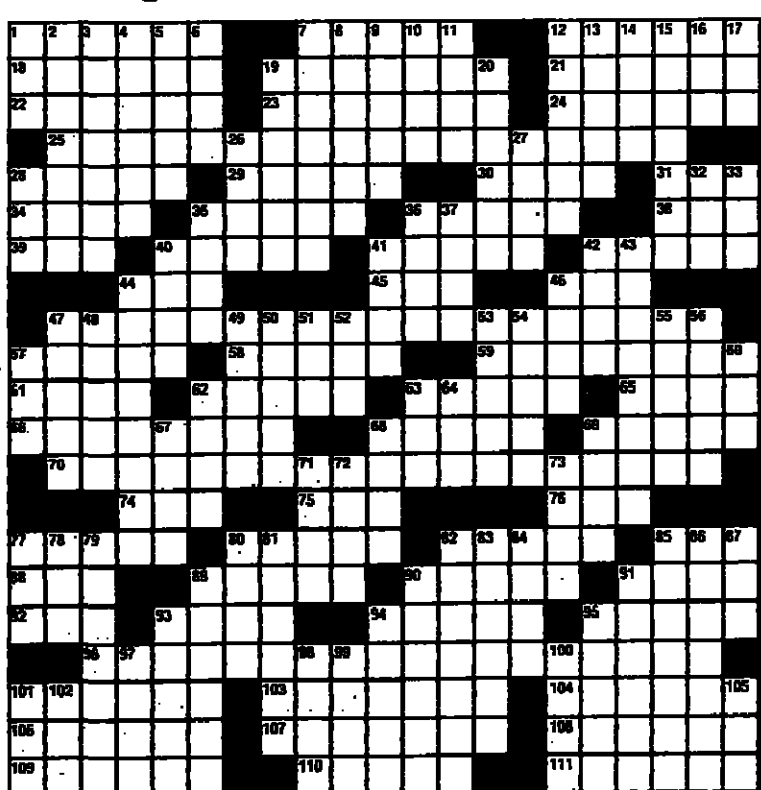
Australia and France had proposed declaring Antarctica a wilderness park reserved only for scientists. They advocated a permanent ban on mining, along with New Zealand and most European countries.

Other industrialized nations, led by Britain, want a minerals option kept open for future generations.

Sources said that the delegations came close to breaking the deadlock over mining in private talks but that a formula for a 50-year moratorium was blocked by Japan. The moratorium under negotiation could only be lifted by consensus, or it would be renewed every 10 years, the sources said.

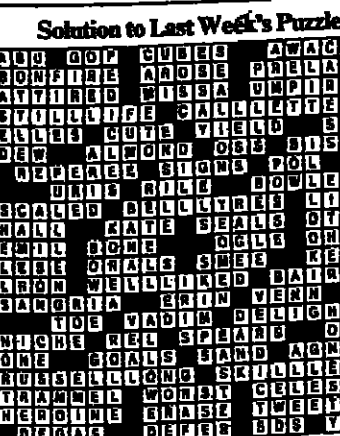
Treaty members agreed on the need for environmental impact studies before any activity in Antarctica and drew up documents on marine pollution, waste disposal, tourism and the protection of flora and fauna.

### Starting Statements By Dorothea E. Shipp



© New York Times, edited by Eugene Malachuk

- ACROSS**
- State in E. India
  - Shaped like an oak leaf
  - Teddy, for example
  - Occasional TV fare
  - Small cavity
  - Regard
  - Type of cheese
  - Signed
  - Mr. Bumble's declaration in "Oliver Twist"
  - Chokes; stifles
  - Muscle protein
  - Custard dessert
  - One's companion
  - Former Ringling star
  - Burgeon
  - Relieve
  - Seat of Wayne Co., Utah
  - Begley and Lopez
  - Dweller in Hades
  - "Messe de Requiem" composer
  - Roll-call answer
  - Kind of shooter
  - Business abbr.
  - Tree of C. America
  - According to Kipling, "The"
  - Hound's strong point
- DOWN**
- "But never my love": Shak.
  - Amatory
  - Merry, to a Basque
  - Avian brood
  - Like a ghost
  - Granular snow
  - Lozenge
  - Reputable
  - Shankar's companion
  - Statement preceding 47
  - Never in Nürnberg
  - Polloi
  - Colorless
  - Kreuzberg, Castile features
  - Syncope
  - Message medium
  - Monogram of a suffragette
  - Prop, e.g.
  - Orate
  - Actresses
  - Bonet and Eil-
  - Billy — pop singer
  - Fox hunter's goad
  - Year in the reign of Antonius Pius
  - Anguish
  - Recalls
  - Has-been's place
  - Statement made by Alice
  - Screenwriter
  - Lehman



- Regretful
- College of N.C.
- Brilliance
- This makes
- Rover no rover
- Great Barrier Reef sight
- Kind of orange
- Dogfall, in wrestling
- Curve of a ship's plank
- Modist or
- Jawaharlal
- E. C. Bentley's sleuth
- Vinegary
- Comb form
- Type of engagement
- Drain
- Celtic Neptune
- What this is
- SST's, e.g.
- Ascham target
- Heron's kin
- Burlesque act
- Tunisian port
- A hit song of 1922
- Do some piloting
- Dazzles a discipline
- Brit. raincoat
- Shipment from Saudi Arabia
- Hampton of jazz
- Hunger, to Henri
- History
- Watches
- Glacial deposits
- "Krap's" Beck-ett
- Family name of Princess Diana
- Like sumo competitors
- Sandy's remark
- More like Ar-buckle
- Hampton of jazz
- Japanese religion
- fagioli (Neapolitan dish)
- Producer Sir Alexander
- Emulate Katarina Witt
- Do a plasterer's job
- Nope's opposite
- Scene of many a strike
- Berlin's "He's a Pickle"
- Forge plant
- Macerate
- E.T.O. leader

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# 1992

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# Herald Tribune

Published With The New York Times and The Washington Post

## A Chokehold on Iraq

### Keep Up the Pressure

Saddam Hussein certainly seems to be budging. Last week, in a trivial gesture, he sent a few cases of food to the embattled American Embassy in Kuwait. Now he offers a noteworthy gesture: release of all the foreign hostages Iraq has held since the Gulf crisis began in August.

These steps, immediately following a forceful United Nations Security Council resolution, suggest that he has come to appreciate just how unified the world is in its outrage at his aggression. Now the coalition arrayed against him can turn its full attention to larger purposes — getting Iraq out of Kuwait and assuring stability for the nations around the Gulf.

It is conceivable, but speculative, that President George Bush's recent bellicosity has speeded things along. What has all along seemed certain is that the best way to squeeze Iraq is by economic pressure and diplomacy.

In Senate testimony, William Webster, the director of central intelligence, has given new support for that posture. He said what the administration must have known all along but has refused to concede: that the economic embargo is quietly but surely strangling Iraq's economy and will soon start sapping its military strength.

The embargo has shut off more than 90 percent of Saddam Hussein's imports and 97 percent of his petroleum export revenues. He has been forced to forfeit \$1.5 billion in foreign exchange earnings every month for four months now. And his hard currency reserves, essential to pay for smuggling, are running out.

Denied critical inputs such as fuel additives, Iraq's economy is slowing down — and much sooner than anticipated. Well-

informed experts such as James Schlesinger estimate that civilian production declined some 40 percent in three months. Soon the embargo will hurt where it counts, in military capacity. Already the army and air force have curtailed training and reconnaissance to reduce wear and tear on equipment and conserve on fuel.

The longer the embargo lasts, the less able Iraq will be to defend its army in Kuwait. That is an important counterpoint to those who say that time is on Iraq's side, and that the allies must strike soon.

The administration worries about the coalition's willingness to sustain the embargo over the long haul. But that strain cannot compare to the strains war would impose.

It is also true that some holes may open in the embargo. But they will not be large enough to satisfy Iraq's growing needs. Indeed, the siege can be tightened. Air traffic through Jordan can be curtailed. Shipping can be subject to more intrusive inspection. Smuggling via Jordan, Iran and Turkey can be interdicted more effectively.

Granted, economic embargo cannot guarantee Saddam Hussein's departure from Kuwait. But neither can a limited war, certainly not the friction-free air strike dear to so many armchair strategists.

War is as likely to erode as restore security and stability in the region. Indeed, in the long run only economic and diplomatic means can check Saddam Hussein's expansionist ambitions and keep him from getting his hands on critical materials for manufacturing chemical and nuclear weapons.

President Bush quickly, wisely and boldly put a firm chokehold on Iraq. It remains a shrewd policy than grabbing, impatiently, for his gun.

— THE NEW YORK TIMES.

### Inescapable Burden

Saddam Hussein's decision to release the hostages, including 700 Americans, is good news. The move promises relief to the hapless victims of his cruel kidnapping. It also puts Iraq on the way to satisfying one of the major United Nations conditions for resolving the Gulf crisis.

Does Iraq figure its gesture will not only undercut American war warnings but bleed off pressure for compliance with other key UN demands — withdrawal from Kuwait and restoration of its government? President George Bush usefully underlined American dedication to these further demands Thursday. The UN coalition he built continues its unprecedented thorough and far-reaching political and economic isolation of Iraq. The director of central intelligence, William Webster, offers powerful testimony — the more credible for being clearly independent of official policy — that the sanctions will bite hard as the months pass.

Mr. Webster, reiterating an administration position, said there was no assurance or guarantee that sanctions would, besides hurting, compel Iraqi compliance. Neither, of course, is there assurance that military action would achieve American policy goals at acceptable cost. Uncertainties are everywhere. The administration takes the reason-

able position that Saddam Hussein will more likely bow to sanctions if he understands that they constitute an immense and inescapable burden — still a lesser peril than the certain alternative of military attack. Congressional hearings this week and last, however, have made plain that the effort to send this message to Baghdad has alarmed many people; they see in it a run-up to an American-fought war. The Bush administration should be able to allay these anxieties.

Sanctions are in place. Diplomacy is just starting. Before the Senate Foreign Relations Committee, a sanctions-first advocate, Zbigniew Brzezinski, lauded Mr. Bush for approaching his imminent first talks with Baghdad "not to merely convey an ultimatum but to convince Iraq that its compliance with the UN resolutions is the necessary precondition for a peaceful settlement." Mr. Bush says that "within the mandate of UN resolutions" he is ready to "discuss all aspects of the Gulf crisis." The president is rightly pledged to make full Iraqi compliance his first diplomatic goal and to make no concessions, such as linkage to the Arab-Israeli question, to obtain it. Wielding the punishing lever of sanctions while keeping a plausible threat of military enforcement behind it is the best way to get American diplomacy off the ground.

— THE WASHINGTON POST.

## The Shame of East Timor

A European empire retrenches, leaving a distant dependency to fend for itself. The vulnerable outpost is then invaded and annexed by its powerful neighbor, a major oil exporter with a formidable army and a notorious human rights record.

Kuwait in 1990? Yes, but also East Timor in 1975. With a few honorable exceptions, the rest of the world winked at Indonesia's brazen aggression then. Worse still, the winking continues today.

Friday marked the 15th anniversary of Indonesia's grab: an American condemnation is long overdue.

Portugal ruled East Timor for 450 years. Lisbon's 1974 revolution brought instant decolonization, and instant civil war in East Timor. Fretilin, the leftist contender, triumphed. On Nov. 28, 1975, East Timor declared its independence; on Dec. 7, Indonesia, the ruler of West Timor, invaded.

The invasion, which used U.S.-supplied military equipment in violation of American law, came a day after President Gerald Ford and Secretary of State Henry Kissinger left Jakarta. Saigon had fallen to the North Vietnamese, and Washington was ready to accept Jakarta's claim that it acted to halt the Communists due coursing through the region.

From 100,000 to 200,000 Timorese died between 1974 and 1980, most at the hands

of the Indonesian Army. One-seventh of the territory's population was annihilated, proportionately as steep a toll as that inflicted on Cambodia by Pol Pot. To hide its crimes, Jakarta sealed off East Timor from most foreign contact until last year.

Since 1982 a native Timorese governor, Mario Vargas Carrasalao, has tried to soften official repression. But on a recent visit to the territory, The Times's Steven Erlanger found only limited gains.

He reported that the principal city, Dili, "has the atmosphere of a police state," and that in the countryside, civilians have been killed for such offenses as inattention during the raising of the Indonesian flag.

Earlier this year, after Indonesian police beat Timorese who had met with U.S. ambassador John Monjo, the ambassador registered his official concern.

But Washington seems reluctant to take a stronger stand on Timor for fear of antagonizing Jakarta. Last month, 223 U.S. congressmen from both parties signed a letter asking the Bush administration to use its influence to help ease repression and encourage peace talks. For 15 years this aggression has stood. Even at this late date, President Bush could save America's principles and honor by reversing his voice.

— THE NEW YORK TIMES.

### Other Comment

#### Gulf War: A Fuzzy Picture

It is not clear to me how the administration envisages the termination of the war. Are we counting on a total surrender or a negotiated outcome after a spasm of violence? Are we prepared to occupy all of Iraq? Are we logistically prepared for a war that is not promptly resolved by air power, and are we psychologically prepared for heavy American casualties?

Once war begins, Iran and Syria may not remain passive. One has to anticipate the possibility that Iraq will seek to draw Israel into the war. Does the administration have a contingency plan in the event that Jordan

becomes a battlefield? What might be the U.S. reaction if some Israeli leaders seek to take advantage of an expanded war to effect the expulsion of all Palestinians from their homes on the West Bank?

The war could prove more destructive, more bloody, and more difficult to terminate than administration spokesmen seem to think. An American military invasion of Iraq would be likely to set off a chain reaction that could bog America down in a variety of prolonged security operations, in a setting of intensified political instability.

— Zbigniew Brzezinski, the former U.S. national security adviser, in testimony to the Senate Foreign Relations Committee.

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## It's Up to Israel to See That the Commitment Endures

By Harold H. Saunders

WASHINGTON — Israelis fear that because of the Gulf crisis America is moving away from Israel and toward the Arabs. But they are wrong. The U.S. commitment to Israel is not that shallow.

The Israeli concern should form the starting point of Prime Minister Yitzhak Shamir's meeting with President George Bush on Tuesday. Mr. Shamir should appreciate that the real danger to the U.S.-Israeli relationship is political, not strategic. Israel, by its hard-line control over all Palestine, has been heightening that danger.

Responding to violence, the Israelis have considered greater separation between themselves and Palestinians in the West Bank and Gaza. Such permanent action could lead to apartheid, which would badly shake the U.S.-Israeli relationship. The United States remains committed to a Jewish state — but to one sharing Palestine with its Arab neighbors, not dominating all of it.

Will Israel address the violence by further control, repression, separatism? Or, more sensibly, will it talk with the Palestinians about how they could, in freedom, run their own body politic? The choice is Israel's, though the Palestinians must demonstrate that Israel can make that choice without jeopardizing its security.

Some Israelis say the unprecedented U.S. security collaboration with Saudi Arabia,

Egypt and Syria to counter Iraq's seizure of Kuwait is undermining the strategic foundations of the Israel-U.S. relationship.

In addition, Israelis have interpreted U.S. support for sharp UN resolutions voted after Israeli police killed at least 17 Palestinians at the Temple Mount in Jerusalem as placating the new strategic partners.

Israel should not forget America's consistent support since Israel's founding in 1948. Nor should both sides misread the human and political bases of that commitment. No president could still while Israel suffered serious harm, itself and butted its economy.

The United States designed the peace process of the 1970s to move one careful step at a time so that Israel could test its neighbors' readiness for new relationships.

Just Thursday, Secretary of State James Baker reiterated opposition to a premature Middle East peace conference by rejecting an effort by a group of neutral nations to persuade the Security Council to approve a resolution calling for such a conference to discuss Israel's occupation of the West Bank and Gaza.

In promoting its interest in protecting global access to Middle East oil and resisting Iraqi

aggression, the United States has consulted with Israel even as it has cooperated with important Arab countries.

In the Gulf crisis, the United States is both debating a delicate balance between political and military pressure on Saddam Hussein. Foreign Minister David Levy has entered that debate, by apparently advocating U.S. military action, by warning against "a situation in which all the Western armies will leave the Gulf and Hussein will emerge with certain advantages."

If Israel, by so intruding in the debate, undercuts American efforts to contain Iraq, it will harm the mutual relationship.

After the Gulf crisis subsides, an effort to reconstitute the peace process — involving honest attempts at reconciliation in a shared land — will be essential. This should not be linked to a solution to the Kuwait problem. But it will be necessary because it will be right, vital to Israel's survival, critical to sustaining a strong U.S. position in the Middle East (which serves Israel's interests) and essential to the health of the U.S.-Israeli relationship.

Until then, Israel's choice will set the direction.

The writer, assistant U.S. secretary of state for Near Eastern and South Asian affairs from 1978 to 1981, is a Brookings Institution fellow. He contributed this column to The New York Times.

## So He Knows How a War Would End?

By Edwin M. Yoder Jr.

WASHINGTON — God willing, the United States will be spared a war nobody really wants in the Gulf. But if war comes, President Bush passionately assures us, it will bear no resemblance to the last one. If it comes to blows with Saddam Hussein, the president pledged, the United States will "fight to win."

Americans will fight all out to get

fight, quick, crushing and decisive. When the smoke clears, and only then, will we worry about how the political pieces fall into place.

It is hard to believe that such a conception of war could really prevail at the White House or Pentagon. It is too simple.

Of all the theaters in which vast American forces have ever been deployed, the Gulf is surely the most fragile, with its intricate rivalries and politics, its friendly but delicate feudal regimes, and the oil lifeline. Is there a place on earth less susceptible to the spasmodic and indiscriminate application of military force from which careful political and social calculation has been excluded? Probably not.

Avoidance of the Vietnam mistake, as we now perceive it, is wholly understandable and appropriate. But as Admiral William Crowe was saying the other day, war even at best will be messy. And yes, the ending will be "mucky," for all we do to make it clear.

Washington Post Writers Group.

If we must fight, Bush says, it will be a quick and decisive war. Only when the smoke clears will we worry about how the political pieces fall into place.

it over with quickly, he said, and back up any risk of life with overwhelming force; their hands will not be behind their backs. The conflict will not have a "mucky" ending.

To all of which one must say a fervent amen. As the president spoke, however, I could not help wondering whether the overtones of his remarks — the unmistakable messages between the lines — had come across.

What has come to be especially loaded in the memory of Vietnam, especially among military professionals, is that in Indochina the United States tried to fight its first rationalized war. Strictly speaking, "rational war" is a contradiction in terms. In the modern age, the resort to military violence on any significant scale has invariably altered the aims, and sometimes confounded the hopes, that prompted it.

Yet as to Vietnam, it was long believed that a gradual escalation of violence, coupled with incentives to make peace, would bring the foe to terms while avoiding the risk of Soviet or Chinese intervention.

The theory was that, in the interests of the nuclear danger, space could be found for a new kind of warfare, featuring carefully calibrated increments of force. One day, comparing their discomfort with the enticements to settle, the men in Hanoi would quit.

They never did. All the rational expectations were confounded. Neither Richard Nixon's Christmas bombing of Hanoi, nor his bold mining of Haiphong Harbor on the eve of a Moscow summit meeting, yielded the least clue that the North Vietnamese reacted to U.S. measures as American officials had planned they should.

If you find yourself at all puzzled by the empty disclaimers in which George Bush now talks of the prospects of war with Iraq, you can be sure that, between the lines, he is repudiating the hated doctrines of incremental war, of half measures, of rational expectation, that went so sour in Indochina.

But there is always another side. The idea that any war can be politically headless — that violence can be used independently of its political purpose and effect — is a familiar, perhaps peculiarly American, idea. The United States has sought for at least half a century to separate the military from the political as

itary commander) are familiar examples of this radical separation.

In Korea and Vietnam, as some would have it, the United States swung to the other extreme and permitted political calculation to infringe and inhibit decisive military action. Now, as President Bush sees it, the Gulf offers yet another chance for correction. If we must fight there, he says, it will be a military

## The Talented Immigrants Bring a Delicious Dream

By A. M. Rosenthal

TEL AVIV — The plane landed at 4 in the morning. Ten minutes later, the passengers walked eagerly down the ramp to begin a new life in a country that exists perpetually in condition of war, siege or danger.

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Every day about 1,000 Soviet Jews land in Israel. Within a few years, at least a million immigrants will have arrived, one-quarter of Israel's present Jewish population. It is something like trying to fit all the people of France into the United States — and make them happy, too.

The threat of war in the Gulf, which could bring bombs on



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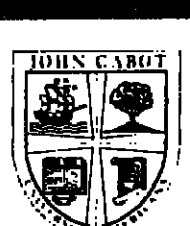
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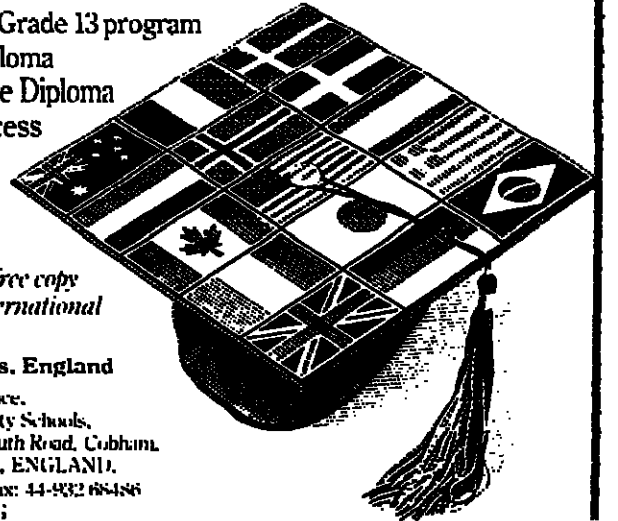
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## ART

## The American Vision of Paul Strand

By Paul Richard  
Washington Post Service

WASHINGTON — Like quarterbacks and chess players and investigative reporters, most so-called "straight" photographers do their strongest work when young. While the greatest of great painters, Titian, say, or Goya, develop old-age styles and instead of growing stale just keep getting better, most photographers decay.

One such is Paul Strand (1890-1976), the pioneering modernist whose centennial retrospective is on view at the National Gallery of Art. Had Strand died in his 20s, he still would be regarded as a master. But he kept on making pictures, and lived to 85.

He never lost his seriousness, his heartfelt leftist politics, or his wonderful control of the subtlest shades of gray. What faded was his power. And his early gift for prophecy.

The first rooms of his show contain some of the most prescient photos ever taken, pictures that predict Walker Evans, Edward Weston, even Robert Frank. But then the show diminishes. The pictures in its last rooms matter less and less.

The National Gallery, for many

years, paid only slight attention to the medium of photography. It is still extremely choosy. So far only five photographers have been allowed to enter its permanent collection. The first was Alfred Stieglitz, one of Strand's chief mentors; then came Ansel Adams, that meticulous adorer of the Western landscape, and Evans, Frank and Strand. As much as any of the others, Strand can be regarded as a sort of pivot. He altered the development of photography as art.

His finest early pictures — say, "Wall Street" (1915), "Blind Woman" (1916) or "People, Streets of New York, 83rd and West End Avenue" (1916) — feel impervious to time. They might have been shot yesterday. And yet when they were taken, ladies still wore ostrich plumes and horses were still common on Manhattan's streets. It's their modernity that startles. They have an openness, a daring, that most of us assign less to street photography than to abstract art.

That monstrous round-eared shadow in "People, Streets of New York" is a kind of field painting. Those black rectangles in "Wall Street" are as ominously suggestive as Mark Rothko's last abstractions, or the black squares of Malevich, or the time-controlling monolith of

Stanley Kubrick's "2001." Strand's best pictures moralize. That blind newspaper seller is not an entertainment, nor are those small folk crushed by Wall Street. Something in these photographs is meant to prod the conscience and to pierce the heart.

When he wasn't snapping stills, Strand made stiff and fervent films about wrongs done to workers. He went to Moscow in the '30s, and so dejected Joe McCarthy that he

other (Hine introduced them) was Alfred Stieglitz, the hugely influential champion of photography and progressive modern art. He took quickly to the young Strand, and greatly changed his art.

Most art photographers in those days still were making photographs that pretended to be paintings. Out-of-focus trees and out-of-focus ponds were then so much in fashion that the most advanced pictorialists sometimes kicked their

trips to increase the blurring. The oldest of Strand's pictures here — "Venice" (1911), with its Whistleresque reflections, and "Cambridge, England" (1911), with its hay and grazing sheep — partake of that artiness. But Strand soon turned from mustiness. By 1917 he was writing manifestos for the sort of crisp photography we now describe as "straight."

Hine's people are just people. Strand's rather feel like statues. His "Blind Woman" is as monumental as a sculpture by Rodin. Strand also understood Picasso. His "Wire Wheel" (1917) and "Chair" (1916), with their splinterings of space and unexpected angles, are nearly cubist pictures. And early on he accepted precisionism's cleanliness. His 1923 studies of the shining gears and wheels of his Atsley motion picture camera are pure prayers to machinery. The early studies that he made of lichen-spotted rocks are almost totally abstract.

The gallery's exhibit is subtitled "An American Vision." During World War I, with soldiers by the millions dying in the trenches, Strand, like many artists here, fought to free his art from Europe, from its swiftness and corruption. His new work would instead be American to the core.

It would sing the American



"Susan Thompson, Cape Split, Maine," a 1945 photograph by Paul Strand.

worker, the American land and language. Strand, from the beginning, was a member in good standing of what Sarah Greenough, the gallery's curator of photography who organized this show, calls "a loose coalition of cultural nationalists."

His famous "The White Fence" (1916) is a hymn to what he once called the "new beauty" of the American scene. Its marching hand-sawn pilings, like patriotic soldiers, fight to bring the timeless grandeur of the Parthenon to a farm in upstate New York.

Much of Strand's best work is dependent on his sense of place. When he photographs Manhattan, or the shadows of his porch, he utterly believes him. It is when he travels — to the Gaspé Peninsula, and later to such lands as Ghana, Romania and the Outer Hebrides — that we begin to have doubts.

His Gaspé claspboard houses are a bit too reminiscent of Andrew Wyeth's barns. The same goes for his Western ghost towns. Gradually, but steadily, Strand's modernism fades.

Great painters reinvent the world. Straight photographers, however, can't escape the given. Strand, as he grows older, begins to repeat himself. The plain white fence he photographs in Canada in 1929 adds nothing to the one he shot 13 years before.

And his portraits lose their punch. Strand is so intent on showing us (again) the dignity of common folk that all his sturdy peasants, his fishermen and farmers, begin to look like figures from the National Geographic.

Occasionally after World War II he manages to come up with a portrait that has force, that stabs. One such is his "Young Boy, Gondeville, Charente, France" of 1951, but late pictures of such power are few and far between. Strand lived in France for the last 25 years of his life. But he never learned the language. One knows that from his photographs. Though stringently composed, and printed with great care, they feel taken from outside. The young Strand belongs to his

country. But the old Strand is an afterthought. Writing in the catalogue, Michael E. Hoffman of the Aperture Foundation says Strand "had a genius, perhaps unmatched by any other photographer of this century."

But that is overpraise. Strand may be a master after 1930, but if so he must be among the least compelling masters of his time.

More than 30 lenders have supplied the Strand exhibition. It will travel to Chicago, St. Louis, Houston, the Whitney Museum of American Art in New York, San Francisco and the Victoria and Albert, London, after closing in Washington on Feb. 3.

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## Friday, December 14

Rooms 5 & 6 at 2:30 p.m. IMPORTANT FURNITURE & OBJETS D'ART, RUGS, TAPESTRIES. M<sup>re</sup> COUTURIER-ANGOLAY, 10, rue de Valenciennes, 75007 Paris. Tel.: (1) 49 27 02 14. Fax: (1) 49 27 02 75. M<sup>re</sup> MILLON-ROBERT, 15, rue de la Gange-Baudry, 75009 Paris. Tel.: (1) 48 00 59 44. Fax: (1) 48 00 58 36. M<sup>re</sup> DELOREME, 14, Ave. de Messine, 75008 Paris. Tel.: (1) 49 62 31 18.

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Room 10 at 2:00 p.m. 19th & 20th C. DRAWINGS. M<sup>re</sup> MORELLE, 30, rue Saint-Amand, 75002 Paris. Tel.: (1) 42 96 02 22.

## Saturday, December 15

Room 9 at 2:00 p.m. BOOKS & DOCUMENTS - LIBRARY OF GEORGE ENGELHARD, first wife of REINE CHAR. Documents of ROSE ADLER. M<sup>re</sup> GUY LOUDMER, 45, rue Lafayette, 75009 Paris. Tel.: (1) 48 78 89 89 - Fax: (1) 48 78 91 01.

## Sunday, December 16

Room 2 at 3:00 p.m. ABSTRACT & CONTEMPORARY PAINTINGS by Amon, Adan, Bolonski, Combas, Enrie, Goez, Landuy, Polakoff, Rippelle, St. Pierre, Zao Wou Ki. M<sup>re</sup> GUY LOUDMER - Tel.: (1) 48 78 89 89. Fax: (1) 48 78 91 01.

## DROUOT MONTAIGNE

15, avenue Montaigne, 75008 Paris - Tel.: (1) 48.00.20.80.

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At 8:30 p.m. MODERN & CONTEMPORARY ART. M<sup>re</sup> RIBEYRE-BARON, 5, rue de Provence, 75009 Paris. Tel.: (1) 42 46 00 77 - Fax: (1) 43 25 22 52.

## Saturday, December 15

At 5:00 p.m. CONTEMPORARY ART - Goez, Dimitrakis, Goez, Kikine, Mathieu, Oppenheim, Rauschenberg, Severini, Zao Wou Ki. M<sup>re</sup> DUMOUSSET-DEBURAUX, 105, rue de la Pompe, 75116 Paris. Tel.: (1) 47 04 64 05 - Fax: (1) 47 55 08 99.

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## Madrid Museum Honors Giacometti

By Isabel Soto  
New York Times Service

MADRID — As the 25th anniversary of the death of the sculptor Alberto Giacometti on Jan. 11, 1966, nears, Madrid is offering the largest retrospective ever of his work.

The show of more than 300 objects is part of a series of exhibitions at the Reina Sofia art center. "The museum wants to emphasize sculpture as a genre in its own right," said Koome Maria de Baranano, the organizer of the exhibition, which runs through Jan. 15.

A highlight of the show is a display of Giacometti's

busts running the length of a 45-yard-long room (15 meters), with his upright figures poised between two facing rows of sculptures, with a full frontal view of each figure, an effect reminiscent of some museum installations of ancient art.

Reminders of Giacometti's timelessness and his rapport with primitive art are constant. Two works, "Walking Woman" (1932) and "The Invisible Object" (1934), for example, are easily identified with a primitive inspirational source.

The exhibition minimizes facile dramatic effects. It was placed on the museum's third floor, for example, which captures Madrid's subdued northern light, and the walls were painted a

subtle violet-gray. "Giacometti's works are born of renunciation," Baranano said. "The exhibition cannot in any way be theatrical. It has to be archaeological and present the pieces in a neoclassical form."

The retrospective moves chronologically through the artist's output, from the seminal Surrealist piece "Woman With Her Throat Cut" of 1932 to the miniature sculptures produced from the mid-'30s to the mid-'40s to the 56 paintings and, finally, the nearly 140 drawings. "Giacometti's main artistic practice lies in the drawings," said Baranano. "Scholars will realize when they reach the end of the exhibition that the drawings are the key to understanding the entire work."

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مكتبة الامم المتحدة



## Buyers Shun Big Names, Big Estimates

**L**ONDON — If the two leading auction houses had put their finest brains together to persuade the world that the art market is plunging into an abyssal crisis, they could not have done it better. Their evening sales of "important" Impressionist and Modern masters this week both ended in disaster. Christie's led with a 75 percent failure rate on Tuesday and its four star pieces down, to wit: two van Goghs, a Monet and a Picasso. Sotheby's followed up Wednesday with "only" 59.2 percent of the art bought in and no star pieces to mourn because there weren't any. The total sold at Christie's was £10.3 million (\$20

### SOURIN MELIKIAN

million) for 24 lots, with 40 unsold. At Sotheby's, it added up to \$5.6 million (\$12.5 million) for 16 lots, leaving 21 on the roadside. What happened? Crushed by their failure, Christie's spokesmen at a press conference minutes after the auction blamed it on the recession currently hitting Britain. The next day, Michel Strauss, the man who built up Sotheby's fortunes in the field over three decades and is the leading European auction house expert in Impressionist and Modern art, feebly argued that Christie's poor record had terrified prospective buyers. "The market is flat in this area," he said.

The London media dutifully echoed these words of wisdom. The possibility was not considered that auction houses might have finally got tangled in their constant attempts at enticing vendors to entrust their goods to them rather than to the competition by agreeing to printing crazy estimates. Indeed, it was as if the pictures themselves were innumerate, when a closer look at them and at their estimates might have inspired different conclusions. Both disasters were entirely predictable — starting with the Christie's van Gogh.

Van Gogh's view of the asylum at Saint-Rémy, with the Romanesque tower, was painted in the autumn of 1889, when the artist was recovering from six weeks of intense suffering. The brushwork is loosely done, the composition in-

consistent. The artist must have set it aside and then, as if struck by its shapeless appearance, outlined the road and roofs to give it structure. He merely succeeded in breaking up the timidly swaying movement. Probably dissatisfied, he left it at that, clearly unfinished. Elizabeth Taylor, who was trying to sell it, had bought it at Sotheby's on April 24, 1963, for £92,000 — not a large amount, even then, for a van Gogh.

That it was not highly thought of then is further suggested by a hitherto unpublished episode. It spent eight years in New York at Rosenberg & Stiebel without finding a buyer. Nearly every great collector turned it down between 1948 and 1956, including Siegfried Krasmarsky and Hans Bührle. Van Gogh's available work having considerably decreased in the intervening years, what was then merely a dumb by a big name has turned into a rarity. At less than half Christie's estimate of £8 million to £10 million, it might have goaded a dealer into action. As it was, it stood no chance.

**N**OR did the other van Gogh, even if the case is different. "Le Moissonneur" is an excellent study in oils of man mowing, scythe in hand. Too small for a museum, this is typically a connoisseur's choice. Unfortunately, the connoisseurs would remember having seen it at Sotheby's in New York on Nov. 11, 1988, when it sold for \$3.4 million. With an estimate set at the equivalent of \$8.8 to \$13.2 million with premium, "Le Moissonneur" would have required a miracle to pull through. There was no miracle. Connoisseurs hate it when a dealer tries to make hay at their expense.

This attitude also showed when Monet's view of a haystack, done in 1891, came up. It was seen in France at Bayeux on June 4 this year, when the Nehmad brothers of Geneva bought it at auction for 29.5 million French francs, about £2.9 million. Christie's estimate, £2.5 to £7.7 million with premium, presumably reflected the 100 percent or so markup that the Nehmads would have enjoyed. For an auction house to lend itself to such speculation in the present climate is foolish. Not one hand went up in the room.



Elizabeth Taylor's van Gogh led parade of unsold works going back to their owners.

Christie's final mishap was not the result of commercial misjudgment, but of aesthetic blindness. Picasso's "Les Femmes d'Alger" (O. K. G.), which shows three little girls dancing a round, is done in the Fauve manner favored by Picasso around 1901. The composition is clumsy and the brushwork no better, making the £6 million to £8 million estimate incomprehensible. Bidding stopped at \$4.5 million without anyone in the room apparently trying to go for it. This was not the only case of overestimation affecting works from private sources. The unkind explanation is that Christie's, in its anxiety to increase its market share, dangled fantastic estimates to prospective vendors only to discover that it was difficult to live up to them.

The works that sold did so mostly below the low estimate. A typical case is Pissarro's "La Récolte des Foins à Eragny," a harvesting scene of 1887 in the Pointillist manner from a collector's estate. The late owner had paid £600 for it in 1943. Christie's estimate was £1.2 million to £1.6 million, plus 10 percent premium. It went for £1 million.

Sisley's fine riverside landscape from the same estate, "Bords du Loing, Saint-Mammès," painted in 1885, is another case of crude overestimation. As it came up, the auctioneer, Charles Allsop, half muttered in sheer embarrassment: "The estimate should be corrected from £1.5 million to £2 million" to "£1 million to £1.5 million." But

the harm had been done. Deterred by an unrealistically high estimate, potential buyers, if any, stood still. The hammer fell limply at £700,000.

More of the same could be observed at Sotheby's on a limited scale. The 37 lots made up a lackluster assemblage such as had not been seen in years. Half the pictures were nonstarters.

**T**HE opening lot, a portrait of a woman, was a study in the grain of the canvas shows through everywhere, never had a chance at almost any price. Nor did an appalling portrait of a young woman by Berthe Morisot, which she probably discarded — the unsigned canvas is marked with the artist's stamp, indicating it was found in her studio after her death.

Only two failures deserve to be considered. One was a pretty landscape by Gustave Caillebotte. But Caillebotte, the great collector and patron of the Impressionists, was not taken seriously as a painter until recently, nor can he be placed in the first Impressionist division. The failure of his "Bateau sur la Seine à Argenteuil," bought in at £740,000, is hardly significant.

The one real casualty in Sotheby's sale was Pissarro's study in oils of a young country girl standing in a garden, spade in hand. It missed the reserve by just one bid as the hammer went down at

£850,000. With that exception, what was worth buying that night sold. A remarkable cityscape with the Frankfurt cathedral, "Frankfurter Dom" by Ernst Ludwig Kirchner, went for £440,000. Not because it is German, as the London press implied, but because it is a great painting. Similarly, Edvard Munch's "Melting Snow," a rare piece like all Munch's work, but not the most wonderful he ever did, went for £220,000. This is about right. Some high prices were paid at intervals.

What these sales prove so far is not an art market recession. It is the calling of the auction houses' bluff. The artificially engineered 30 percent rises from one half-season to the next, observed in the last two years in Impressionist and Modern masters sales, were finally wiped off this week. The accelerating reprocessing of paintings no longer works, as witness one Monet and one van Gogh. The art raiders, mostly driven away by the economic recession, are no longer there to buy art that is not art with money made in deals that have no economic substance. So the dross no longer sells and overrated pictures revert to where they should have stayed. It is back to the real world, with those who know why they buy as active as ever. The cure may be rough, but it is a blessing in disguise.

## Western Artists Take On An Eastern Medium

By Michael Gibson  
International Herald Tribune

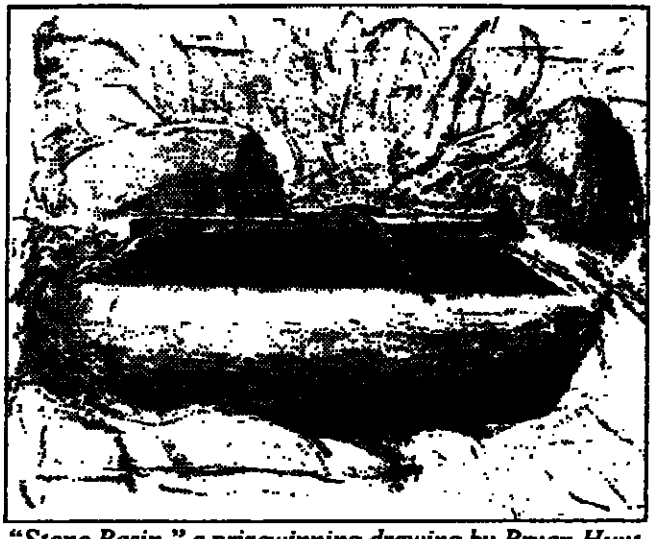
**S**EOUL — By most accounts there are now about 300 art galleries in Seoul and several more are opening every month. There are also about 20 private or corporate museums, some of them funded by large industrial groups.

Some of these museums are bringing belated recognition to Korean artists who suffered through the difficult years of the 1950s when, in the terms of Chae Dong-Yung, one of their younger colleagues now living in the United States, "just painting was kind of heroic." The Samsung industrial group's museum, for example, is showing the works of Ha In-Deo, who died last year at the age of 60. Others are collecting and preserving forms of traditional Korean work (pojanggi wrapping cloths and minhwa paintings, for instance). Still others, reflecting increasing interest in the contemporary art scene abroad, have turned to established figures of the Western market. In the commercial field, the Dusen Gallery, for instance, occasionally presents shows put together by Leo Castelli in New York, and has recently exhibited the work of such artists as Frank Stella and Julian Schnabel.

Even slow moving cultural institutions have been affected by the new mood. After the big effort made two years ago on the occasion of the Olympic Games, when the state created a sculpture park with works by artists from 80 countries, many of them undeniably first-rate, it was widely assumed that this had only been a flash in the pan.

It came as something of a surprise, therefore, when the International Cultural Society of Korea, a private, nonprofit organization founded in 1972, announced in June that it would organize a Seoul Arts Festival and then scheduled the opening for the end of November, only five months later.

The art critics Pierre Restany (France), David Bourdon (United States) and Lee Yong-Woo (Korea) were asked to muster as many Western artists as they could on such short notice and persuade them to participate. Each artist



"Stone Basin," a prizewinning drawing by Bryan Hunt.

would be sent ten 160 by 130 centimeter (about 60 by 50 inches) sheets of Korean hanji paper and asked to use them as he or she saw fit — and as the spirit of the material moved him. The sturdy and luxurious hanji paper is hand made from the bark of the mulberry tree.

To the considerable annoyance of some of their Korean colleagues, only Western artists were invited, since the idea was to confront the artists with an unfamiliar and characteristically Korean medium. Sixty of them, including Karel Appel, Arman, Daniel Buren, John Chamberlain, Sam Francis, Bryan Hunt, Allen Jones, Ilya Kabakov, Taddeo Kuntz, Dani Karavan, Jules Olitski, Robert Rauschenberg and George Segal sent in works — a commendable result considering the short deadline.

The quality of the paper both fascinated and bemused the Italian sculptor Mauro Staccioli, who pointed out that the labor-intensive production technique was medieval, while the artists' works were mostly executed in various modern media that did not necessarily take the specific qualities of the paper into account.

The exhibition (which runs to Feb. 20) was recently inaugurated in the new Museum of Contemporary Art, a fortress-like structure outside Seoul.

An international jury awarded a \$100,000 prize to the American artist Bryan Hunt for two watercolor,

oilstick and charcoal drawings whose white, ochre and black blended well with the ecru color of the traditional paper.

While the concept that led to this undertaking referred to an encounter between the two mythic entities of East (the paper) and West (the artists), the results mainly demonstrated that such beautiful material can evoke a response in artists from any land. Dani Karavan of Israel was so impressed by its quality that he was content to apply some gold leaf to the center of the sheet, and send it back with the inscription (in Korean): "This paper is, in itself, a work of art." Both the American Michael Mazur and the Israeli Ofer Lelouché used media particularly well suited to the material: Mazur's monochrome woodcut gives an effect not far removed from that of the ink-wash used by Lelouché in his moving "Self-portrait with Sunset" and both are close to the traditional forms of wash used by artists in Asia over hundreds of years.

Kim Seong-Jin, president of the International Cultural Association of Korea, is currently considering turning the venture into a biannual affair which, two years from now, might be a cooperative undertaking between Korean artists and foreigners. The idea has merit, and something must obviously be done to bring young Koreans of talent out of their still relative isolation.

### AUCTION SALES

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ECONOMIC SCENE

U.S. Law Firms in Rush To Open Brussels Offices

By Joel Havemann  
Los Angeles Times Service

**BRUSSELS** — In 1988 there were only nine. In 1989 another six arrived. And this year 10 more U.S. law firms flocked to Brussels, hoping to cash in on the European Community's drive to create a single market in the way companies can do business in Europe.

Propelling the rush is the long experience of American law firms in helping corporate clients cope with government regulation. The U.S. regulatory burden, long thought to blunt American business's competitive edge overseas, has actually helped American law firms position themselves for the market that is developing here. They are attracting clients not only from back home but also from Europe and Asia.

To many of the 3,000 Belgian lawyers practicing here, the competition is anything but welcome. "Many lawyers feel they are being invaded by foreigners who are playing by different rules," said a Belgian lawyer who asked not to be identified. The Brussels bar sharply limits advertising — local law firms cannot even widely distribute informational brochures about themselves — and it prohibits lawyers from lobbying.

By contrast, lobbying on behalf of their corporate clients is precisely the reason that many of the 25 American law firms are here — although few will admit it in so many words.

"Lobbying is something we do here, but what it really amounts to is just effective advocacy," said Tuxton T. Smith Jr., head of the year-old Brussels office of Hunton & Williams of Richmond, Virginia. "Aggressive, U.S.-style lobbying is not regarded highly here. If you go in and shout at people, it doesn't work here — usually, in the United States. Carefully prepared, factual arguments frequently do work."

The newcomers are also handling standard corporate legal matters, such as mergers and acquisitions, for their clients. But this they could do in London or Paris, where many of them already have offices.

**WHAT DISTINGUISHES BRUSSELS** is that it is the headquarters city of the European Community, which is trying to standardize the conduct of business in its 12 member countries by the end of 1992. New regulations pouring from the EC will govern everything from the price of goat's milk to the terms of corporate mergers. And most of the American law firms here have corporate clients seeking to monitor and influence the rule-making process.

Law firms are also flocking here from London — 30 at last count — and other European capitals as well. Many law firms are taking on the same sort of multinational character as their corporate clients, with no respect for national borders.

"Everybody's getting excited and saying, 'There's gold in them thar hills,'" said Joseph P. Griffin, since last year the Brussels-based partner of the Philadelphia firm Morgan, Lewis & Bockius.

But whether there is enough gold to support 25 American law firms is not so obvious. After a smaller-scale rush to Brussels after the European Community was founded in 1957, several American firms pulled back.

"The need for services is growing fast, but it may not be growing as fast as the supply," said Richard Webster, one of the veterans of the U.S. legal community in Brussels. Webster joined the Brussels office of Cleary, Gottlieb, Steen & Hamilton, a New York firm, four years after the office opened in 1960.

Another U.S. lawyer in Brussels, who asked not to be identified, said that many law firms have come for defensive reasons, after a move by their competitors. "They felt they couldn't afford not to come," he said.

The newcomers include mostly heavy hitters — "megafirms," in the words of Carl Beverage, a member of De Bandt, Van Hecke & Lagae, Brussels' largest law firm. The American firms

See LAW, Page 16

Failure of Talks Threatens World Trade

By Stuart Auerbach  
Washington Post Service

**BRUSSELS** — The most ambitious global trade negotiations since World War II collapsed in disarray Friday, raising fears of transatlantic trade wars, U.S. retaliation against Japan and South Korea and a rise in protectionism around the world.

The talks broke down over the same issue that has dogged them from the start four years ago — European agriculture subsidies that the United States and other farm-exporting nations said were taking a toll on their more efficient farmers. The European Community, Japan and South Korea balked at negotiating reductions in trade protection for agriculture. Although the talks were expected to resume at a lower level in Geneva next month, there was little hope for a breakthrough.

The impact of the failure to modernize world trade rules, known as the General Agreement on Tariffs and Trade, extended beyond commercial interests into the political and strategic areas. EC officials said transatlantic animosity on trade issues could spill over into President George Bush's campaign for a new post-Cold War world order around a partnership with the other major economic powers — Japan and a united Europe led by Germany.

The breakdown further challenged the ability of the European Community to play a major role as the representative of a united Western Europe in global, political and strategic affairs.

A senior U.S. official called the EC "an economic behemoth that has no capacity to make political decisions."

"Politically, they're being revealed as the theater of the absurd," said a former Canadian trade negotiator, Sylvia Ostry, who now is a professor at the University of Toronto. "I didn't believe they would risk the center of the world at this point in history."

The bitterness ran deep among European negotiators, who accused the United States of making unrealistic demands to reform farm subsidies and of being too willing to walk away from the talks. "I think it is about time we got a

little bit of realism into this business of agricultural supports and the efforts that the Europeans have made," said the EC agriculture commissioner, Ray MacSharry.

But the Europeans may have badly misjudged the United States' resolve on the farm issue and the willingness of the Bush administration to allow the trade talks to fail if trading partners refused to make major concessions.

In the past seven rounds of global trading talks, the U.S. has caved in at the end to make sure the negotiations were successful and to preserve the GATT system.

U.S. Trade Representative Carla A. Hills noted that during the Cold War, the United

**This is a very unstable world. It's a lousy time to have headlines reading, 'Trade Talks Fail.'**

William E. Brock, the former U.S. trade representative.

States was more willing to give in to its allies on trade issues in order to preserve the Atlantic alliance against the Soviet Union.

"Then we didn't have a trade agenda," she said. "Now we do."

The Americans played the breakup of the talks in a low-key manner in hopes of salvaging something during lower level meetings that may be started in Geneva next month.

"You haven't heard anything acrimonious from me," Mrs. Hills told reporters.

But she made it clear that the United States will not rush into new negotiations until it gets a clear signal that the European Community is willing to discuss its farm trade program in detail. "When it is clear that a basis exists for successfully concluding the round, the United States will return to the negotiating table," Mrs. Hills said.

Roger Porter, a White House aide here for the talks, called the collapse a "missed opportunity."

"The Uruguay Round is really about vision for the future," he said. "It takes vision for people to see that departing from the easy, comfortable path will produce great results."

The United States had hoped that Chancellor Helmut Kohl of Germany would follow through on his pledge to President Bush and take the lead within the EC to force changes in its agricultural policies. That didn't happen.

"He was distracted by his election," Sunday, Mrs. Hills said. "We are still hopeful that as he settles in to address the problems of Germany as a whole he will see the benefit of agricultural reform."

The former U.S. trade representative, William E. Brock, said the failure of the talks could hurt already nervous financial markets and, in the long run, cut into the growth of American exports that are needed to get the country out of recession.

"This is a very unstable world," he said. "It's a lousy time to have headlines reading, 'Trade Talks Fail.'"

The former EC trade minister, Willy de Clerq, raised the specter of the Great Depression and World War II.

"Those who are a bit older can remember the 1930s and the period where there was no free trade, no international exchange of goods and services, and when protectionism reigned," he said. "It was protectionism that led to a series of trade wars and the hot war."

The United States now is faced with a number of trade complaints involving Europe, Japan and South Korea, among other nations, which Mrs. Hills has been able to brush aside by saying that a successful conclusion of the Uruguay Round would make unilateral American action unnecessary. These include complaints by pork producers on an EC ban on meat shipments; rice growers against Japan's total prohibition on imports; and general complaints that Korea has not lived up to promises to open its market.

Mrs. Hills said she would follow the U.S. laws in judging those complaints and deciding whether to order trade retaliation.

Malaysia to Hold Meetings Aimed at Forming Asian Bloc

By Michael Richardson  
International Herald Tribune

**KUALA LUMPUR** — Malaysia will begin discussions next week with other East Asian nations on a regional trade bloc to counter an expected surge in protectionism should negotiators fail to revive global trade talks.

However, analysts said Friday that regional divisions and fears of domination by Japan were major barriers in the way of any kind of exclusive economic group linking Asian and Pacific nations.

Officials said that the Malaysian plan would first be discussed with Prime Minister Li Peng of China, who is to arrive here Monday for a four-day official visit.

Other Asian leaders will be consulted later, including Prime Minister Toshiki Kaifu of Japan, who is to visit Malaysia in mid-January.

The Malaysian primary industries minister, Lim Keng Yaik, said that while the Malaysian government wanted to preserve the multilateral trading system, it appeared that the current round of global trade negotiations was likely to fail.

The four-year round of talks under the auspices of the General Agreement on Tariffs and Trade was in disarray Friday after what was supposed to be the concluding negotiation in Brussels was suspended until January.

Mr. Lim noted that despite multilateral negotiations, the United States was seeking to extend its free-trade arrangements with Canada and Mexico into South America, while Europe would form a single market beginning in 1992.

Since "the big players are building up their own blocs," it is time for Asian nations to consider ways of protecting themselves by banding together, Mr. Lim added.

Prime Minister Bob Hawke of Australia said Thursday that "if, as a result of the intransigence particularly of the Europeans, the world is plunged into the insanity of economic blocs, Australia would have to pool its interests with other countries in the Asia-Pacific region."

Mr. Lim said the Malaysian plan excluded Western nations in the region, such as the United States, Canada and Australia, because they would "shut out" the views of developing countries in Asia.

Malaysia said it would only consult China, Japan, Taiwan, Hong Kong, South Korea, Burma, Vietnam, Indonesia, the Philippines, Singapore, Thailand and Brunei.

The executive director of the Malaysian Institute of Economic Research, Kamal Salih, said that in such a group, "the main fear would be of a big brother, Japan, being the dominant influence."

John Wong, an economist who serves as director of the Institute of East Asian Philosophies in Singapore, said that although regional arrangements were "very much a second-best solution to multilateralism," Southeast Asian countries could to some extent turn to the Asia-Pacific region for growth in the 1990s if the global economy deteriorated.

Despite political, social and economic differences, Asian and Pacific countries have become more closely integrated in recent years through increased intraregional trade and investment.

In East Asia, many analysts believe that the creation of a powerful Japan-led economic bloc is now a foregone conclusion.

Last year, Japanese companies invested \$7.5 billion in the region, a sixfold increase from the start of the 1980s.

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Daiei Pumps 70 Billion Yen Into Shuwa

Compiled by Our Staff From Dispatches

**TOKYO** — Daiei Inc., the large Japanese retailer, said Friday it was rescuing Shuwa Corp., a real estate company that has been trying to put together a conglomerate but has been hit by a credit squeeze due to excessive stock purchases and aggressive real-estate investments.

At a news conference, the president of Daiei, Isao Nakamichi, said that his company "decided to help Shuwa because I feared that it would cause devastating damage to the Japanese economy if Shuwa went under."

Mr. Nakamichi said that Daiei has far provided loans totaling 70 billion yen (\$530 million) to Shuwa. Daiei has accepted 28 million shares of the supermarket chain, Chugitsuya Co., as security. But analysts said that more loans were likely to be necessary.

Shuwa's president, Shigeru Kobayashi, said: "I came to realize it is impossible for me to complete my wish to restructure the retail industry on my own. That's why I asked for help from Mr. Nakamichi."

Shuwa had tried to form a retail conglomerate from unwilling partners, borrowing to purchase stocks in Japanese supermarket chains and department stores. By the end of March, its stock had jumped to 1.08 trillion yen from 700 billion yen in early 1989, industry sources said.

The huge loans, combined with higher interest rates and the sharp fall in Japan's stock and real estate market since the beginning of the year, have apparently forced Shuwa to seek assistance from Daiei, the sources said.

Mr. Nakamichi denied speculation that Daiei will buy Shuwa's stake in the retailers and said that Daiei was only keeping the shares as collateral.

Rumors that Shuwa, an active investor in the stock market, was in financial trouble resurfaced in the market last week. Rumors also circulated in the United States and Japan that Shuwa checks had bounced, the industry sources said.

Mr. Kobayashi told reporters that Shuwa's property business is going well and it has no plans now to sell its real estate holdings in the United States.

"Chapter one of the restructuring of the retail industry has ended," said Joy Walbert, industry analyst at Baring Securities (Japan) Ltd. "Shuwa was unable to do it."

Daiei will now cooperate with Shuwa to restructure the retail industry, Mr. Nakamichi said.

Analysts said that Daiei would like to buy Chugitsuya shares, but predicted such a move would face opposition from within the retail industry.

Ken Egusa, retail analyst at Morgan Stanley Japan Ltd., said total sales of Daiei, Chugitsuya and Daiei-affiliated Maruetsu would far exceed those of the second-largest supermarket chain, Ito-Yokado Co.

Daiei is already the largest supermarket operator, while Maruetsu is owned 10.7 percent by Daiei.

But the president of Chugitsuya, which is 33.89 percent owned by Shuwa, said that the company did not intend to cede management. "As we have said in the past, we will make all efforts to pursue independent management," the president, Yoshimoto Takagi, told another news conference on Friday.

The other, smaller retail companies in which Shuwa owns stakes have repeatedly said that they too want to remain independent. Analysts said that Shuwa would be likely to sell its stakes in some of them to raise cash.

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Kuroda's Career Highlights U.S.-Japan Divide

By Karl Schoenberger  
Los Angeles Times Service

**TOKYO** — It looked as though Makoto Kuroda, Japan's abrasive top trade negotiator, would give new meaning to the term "descent from heaven" when he ended his career at the Ministry of International Trade and Industry two years ago.

Mr. Kuroda signed on as an adviser to an American company — a move unheard of in the tradition of *amateurs*, the "celestial phage" of mighty bureaucrats who retire into lucrative jobs in Japan's private sector. It was particularly noteworthy in the case of Mr. Kuroda, the sharp-tongued former vice trade minister who made an art out of lambasting U.S. officials with his tough-guy tactics.

And it was widely acclaimed as a coup for Mr. Kuroda's new employer, Salomon Brothers, the New York-based investment bank that had been making steady inroads into Japan's coveted financial markets.

At the time, critical scrutiny was starting to focus on former U.S. officials working as lobbyists and consultants for Japanese interests in Washington. Mr. Kuroda's case was held out as an example of how Americans can have similar access to the power elite in Tokyo.

But look again. Salomon's influential agent has since returned to the bosom of corporate Japan. In June, Mr. Kuroda, 58, joined Mitsubishi Corp., the trading house at the core of the powerful Mitsubishi industrial group. In October, the company made him its managing director.

"I wanted to do some real work," Mr. Kuroda said before making a recent luncheon speech to the America-Japan Society in Tokyo on the topic of economic "interdependence" between the nations. "I need to earn money, just like anybody else."

Mr. Kuroda perhaps personifies the tight web of relationships between government and business in Japan. Although his brief stint with Salomon raised hopes of new access for Americans fighting on Japanese economic turf, his ultimate choice of career demonstrates how fundamentally incongruous the two countries' systems remain.

It has become common for former U.S. government officials to work for foreign companies, especially the Japanese, soon after leaving office. But in Japan the domestic companies are the ones paying a premium for the insider's savvy that former bureaucrats like Mr. Kuroda have to offer. It may be many years before foreign companies can plug in.

Mr. Kuroda's deal with Salomon, for example, was no more than a temporary arrangement during his two-year "kicking-out period" — the length of time when top Japanese government officials are barred from taking full-time jobs in industry. During that transition he also advised Long-Term Credit Bank of Japan and the Japan Economic Foundation.

"I accepted the advisory role at Salomon because I wanted to do some real work. I need to earn money, just like anybody else."

Mr. Kuroda negotiated aggressively, "like a bulldozer," during talks over semiconductors and supercomputers, said one informed observer, who credited him for a constructive role but added that he "came across as being arrogant and quite frankly contemptuous of the United States."

Looking back over his career, Mr. Kuroda sees his four-year stint in Geneva, from 1986 to 1992, as a turning point in his strategic thinking. It was there, hammering out Japan's position in Organization for Economic Cooperation and Development negotiations over international standards, that he was inspired to break from Japanese tradition.

"I especially admired the Anglo-Saxon approach to negotiations," Mr. Kuroda said. "Sometimes they'd have no justification for their positions, but they always had plenty to say."

"We Japanese, on the other hand, were so simplistic and straightforward. We weren't prepared for attack — all we had was a front line, and when we were overwhelmed we had no defense line behind us," he said. "I think this affected me."

The group's real estate arm bought a conspicuous 51 percent stake in Rockefeller Center last year, in April the group reunited two metal and mining affiliates that had been split apart during the days of trust-busting zeal.

What Mr. Kuroda will do for Mitsubishi is not yet clear, but the persona that he developed over years of confrontational negotiations with Washington is certain to be a public relations asset.

Mr. Kuroda, then MITI's vice minister for international affairs, gained such notoriety during the heyday of U.S.-Japan trade friction in the late 1980s that he was mentioned in the Doonesbury comic strip — no small distinction in a country where few people could name the Japanese prime minister.

"I always try to respond to the questions we face," Mr. Kuroda said. "The traditional Japanese way, unfortunately, is to try to avoid debate, not to face the problem in a square manner."

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CURRENCY RATES

Cross Rates	Dec. 7
Australia	1.025 1.025 1.025 1.025 1.025 1.025
Canada	0.705 0.705 0.705 0.705 0.705 0.705
France	6.545 6.545 6.545 6.545 6.545 6.545
Germany	1.365 1.365 1.365 1.365 1.365 1.365
Italy	1.365 1.365 1.365 1.365 1.365 1.365
Japan	163.25 163.25 163.25 163.25 163.25 163.25
Netherlands	2.205 2.205 2.205 2.205 2.205 2.205
Sweden	8.465 8.465 8.465 8.465 8.465 8.465
Switzerland	1.485 1.485 1.485 1.485 1.485 1.485
Taiwan	24.55 24.55 24.55 24.55 24.55 24.55
UK	0.755 0.755 0.755 0.755 0.755 0.755
US	1.000 1.000 1.000 1.000 1.000 1.000

Changes in London and Zurich, Tokyo in other centers; New York closing rates; Toronto rates at 3 p.m.  
a: To buy one pound; b: To buy one dollar; c: Units of 100; M.C.: not quoted; N.A.: not available.

Other Dollar Values

Currency	Per \$	Currency	Per \$	Currency	Per \$
Argentine	481.2	Guatemala	12.25	Malaysia	2.375
Australia	0.705	Hong Kong	7.80	Mexico	20.36
Belgium	36.36	India	16.67	Norway	4.76
Brazil	145.9	Israel	18.00	Peru	22.20
Canada	0.705	Japan	163.25	Philippines	20.70
Chile	800.0	Korea	100.00	Singapore	1.365
Colombia	271.0	Malaysia	2.375	Taiwan	24.55
Czech	136.5	Netherlands	2.205	Thailand	20.36
Danish	6.46	Sweden	8.46	US	1



## MARKET DIARY

Stocks Close Lower  
On Weak Jobs Data

NEW YORK — Stocks closed lower Friday in moderate trading on the New York Stock Exchange as a surprisingly weak November employment report rekindled concerns about the U.S. economy.

The Dow Jones industrial average, which lost 7.92 points Thursday, fell 12.38 to close at 2,590.10.

Among broader market gauges, the New York Stock Exchange composite index slid 0.64 to 179.07 and Standard & Poor's 500-stock index lost 1.32 to 327.75.

Declines led advances by a slight margin. Volume totaled 164.9 million shares, well below the 256.3 million traded Thursday.

The government reported early in the day that the U.S. labor market took a "substantial and widespread"

hit in November, as the unemployment rate rose 0.2 percentage points to 5.9 percent, the highest level in several years.

The rise in the rate had been expected, but the number of nonfarm payroll jobs was expected to have fallen by only 78,000. Instead, it fell by 267,000.

"The employment data caused everyone to revise downward their estimates for GNP for the current quarter," said Hugh Johnson, chief economist at First Albany Corp. in Albany, New York. "Earlier this week most people argued that the current recession will be short and shallow. Today forced everybody to rethink that."

Citicorp was the most active issue, down 1/4 to 144. Hums followed, down 1/4 to 43 1/2. Philip Morris was also active, up 1/4 to 112 1/4.

## JOBS: U.S. Unemployment Rises

(Continued from page 1)

month and 600,000 in a year. But this can only represent a strain on a contracting economy because the costs will be passed on to other workers and employers through higher health insurance premiums.

All told, the employment tolls have decreased by 500,000 people during the past four months, and are an increasing drag on the economy.

Robert Brussa, chief economist at Nikko Securities, said: "We have a vicious cycle going here. The more people you lay off, the less they're going to buy, the less businesses can produce, and the more people they lay off. It's just a downward spiral."

Mr. Kahan reckoned that the gross national product during the fourth quarter declined at an annual rate of 3 to 4 percent, and that the decline would continue early next year, although at not as steep a rate.

Fed governors increasingly watch long-term interest rates, and as rates drop, the central bank takes them as a symbol of declining inflation fears and feels it has more room to lower short-term rates.

The financial community was debating whether Fed policy of gradually easing credit would be more aggressive as the recession gathered force. Mr. Kahan said he thought the central bank would continue to ease credit only in small steps, but that their timing would be more "compressed" during the next month or so.

Kevin Flanagan, a bond market analyst at De Witt Witter, said he expected another quarter-point cut in the federal funds rate to 7 percent next month, and said that the Federal Open Market Committee might cut the discount rate by half a point after it meets Dec. 17-18.

But Leonard Santow of Griggs & Santow said that the discount rate, which determines the cost of mon-

ey loaned directly by the Fed to banks, is mainly a symbol of the central bank's future intentions, and a sharp cut could send a negative signal to the foreign exchange markets, driving down the dollar.

The one factor in the equation that did not fit was the relative calm in the stock market. Hugh Johnson of First Albany Securities said investors were encouraged by lower interest rates, which they feel will lead to lower rates for businesses and mortgages next year.

"They feel it will be shallow and not be long and deep," Mr. Johnson said. "But the real answer to that question will not come from brokers but from bankers. Will they lend money? The Fed has done a lot so far but nothing has happened."

Indeed, most banks' prime rates of 10 percent stand at a record high above what they have to pay for money through the purchase of certificates of deposit. The spread usually is less than two percentage points—or 200 basis points as the market counts it in hundreds of a point. The latest cut will boost the spread to almost 240 basis points.

The Fed's policies, which extended this week to lowering reserve requirements, are designed to induce banks to lower rates and increase lending, but most institutions seem to prefer to increase their profits on the faster spread between what they pay for money and how much they earn from it.

**Dollar Drops Further**

The dollar extended its nosedive, closing lower on more evidence of a weak U.S. economy and the Fed's move, Reuters reported.

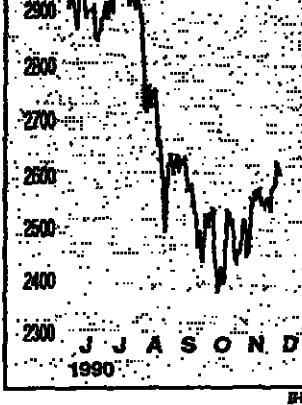
The greenback slid to 1.4725 Deutsche marks from 1.4884 DM at Thursday's close, and to 130.75 yen from 132.25. It also fell to 1.2530 Swiss francs from 1.2710 francs, and to 4.9990 French francs from 5.5051 francs.

Via Associated Press

Dec. 7

## The Dow

Daily closing of the Dow Jones industrial average.



## NYSE Most Active

Symbol	Vol.	High	Low	Last	Chg.
Citicorp	2239	139 1/4	140 1/4	144 1/4	-1 1/4
Hums	2217	43 1/2	44 1/2	43 1/2	-1/4
Philip Morris	1492	112 1/4	113 1/4	112 1/4	+1/4
IBM	1234	267 1/4	268 1/4	267 1/4	-1/4
Amgen	1234	123 1/4	124 1/4	123 1/4	-1/4
Amgen	1234	123 1/4	124 1/4	123 1/4	-1/4
Amgen	1234	123 1/4	124 1/4	123 1/4	-1/4
Amgen	1234	123 1/4	124 1/4	123 1/4	-1/4
Amgen	1234	123 1/4	124 1/4	123 1/4	-1/4
Amgen	1234	123 1/4	124 1/4	123 1/4	-1/4

## AMEX Most Active

Symbol	Vol.	High	Low	Last	Chg.
Amgen	569	2 1/4	2 1/4	2 1/4	+1/4
Amgen	569	2 1/4	2 1/4	2 1/4	+1/4
Amgen	569	2 1/4	2 1/4	2 1/4	+1/4
Amgen	569	2 1/4	2 1/4	2 1/4	+1/4
Amgen	569	2 1/4	2 1/4	2 1/4	+1/4
Amgen	569	2 1/4	2 1/4	2 1/4	+1/4
Amgen	569	2 1/4	2 1/4	2 1/4	+1/4
Amgen	569	2 1/4	2 1/4	2 1/4	+1/4
Amgen	569	2 1/4	2 1/4	2 1/4	+1/4

## NYSE Diary

Symbol	Class	Prev.
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4

## Amex Diary

Symbol	Class	Prev.
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4

## NASDAQ Diary

Symbol	Class	Prev.
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4

## Dow Jones Averages

Index	Open	High	Low	Close	Chg.
Indus	2590.10	2600.00	2580.00	2590.10	-12.38
Trans	2150.00	2160.00	2140.00	2150.00	-10.00
Comp	2150.00	2160.00	2140.00	2150.00	-10.00

## Standard &amp; Poor's Indexes

Index	High	Low	Close	Chg.
Indus	365.55	366.55	365.55	-1.14
Trans	325.55	326.55	325.55	-1.14
Comp	325.55	326.55	325.55	-1.14

## NYSE Indexes

Index	High	Low	Close	Chg.
Comp	179.07	180.07	179.07	-0.64
Trans	179.07	180.07	179.07	-0.64
Comp	179.07	180.07	179.07	-0.64

## NASDAQ Indexes

Index	High	Low	Close	Chg.
Comp	327.75	328.75	327.75	-1.32
Trans	327.75	328.75	327.75	-1.32
Comp	327.75	328.75	327.75	-1.32

## AMEX Stock Index

Index	High	Low	Close	Chg.
Comp	304.7	305.7	304.7	+0.10

## Dow Jones Bond Averages

Bond	Close	Chg.
10 Yr	94 1/2	+1/8
30 Yr	94 1/2	+1/8

## Market Sales

Index	High	Low	Close	Chg.
Comp	179.07	180.07	179.07	-0.64
Trans	179.07	180.07	179.07	-0.64
Comp	179.07	180.07	179.07	-0.64

## N.Y.S.E. Odd-Lot Trading

Symbol	Buy	Sell	SWT
Amgen	2239	2217	2239
Amgen	2239	2217	2239
Amgen	2239	2217	2239

## S&amp;P 100 Index Options

Symbol	High	Low	Close	Chg.
Comp	179.07	180.07	179.07	-0.64
Trans	179.07	180.07	179.07	-0.64
Comp	179.07	180.07	179.07	-0.64

## NASDAQ Diary

Symbol	Class	Prev.
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4
Amgen	2 1/4	2 1/4

## DRINK: LVMH Buying Pommery

(Continued from first finance page)

"not at all" in a dominant position in terms of bottles sold.

The acquisition, to be paid in two installments, this year and next, will also give LVMH ownership of 500 hectares (1,235 acres) of quality vineyards, which currently supply 30 percent of Pommery and Lanson production.

By controlling a supply of champagne grapes, analysts say, LVMH will be able to negotiate better with independent growers in the champagne region.

Mr. Riboud said he decided to sell the brands because they didn't fit in with BSN's strategy to be first or second in Europe in every product sector it operates.

## WORLD STOCK MARKETS

Agence France Presse Dec. 7

## Amsterdam

Symbol	High	Low	Close	Chg.
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38

## Brussels

Symbol	High	Low	Close	Chg.
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38

## Frankfurt

Symbol	High	Low	Close	Chg.
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38

## London

Symbol	High	Low	Close	Chg.
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38

## Johannesburg

Symbol	High	Low	Close	Chg.
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38

## Milan

Symbol	High	Low	Close	Chg.
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38

## Paris

Symbol	High	Low	Close	Chg.
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38

## Sao Paulo

Symbol	High	Low	Close	Chg.
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38

## Singapore

Symbol	High	Low	Close	Chg.
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38

## Stockholm

Symbol	High	Low	Close	Chg.
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38

## Toronto

Symbol	High	Low	Close	Chg.
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38
Amgen	2239	2217	2239	-12.38

## U.S. / AT THE CLOSE

## Lisbon Offers Aid for Ford, VW Plant

DEARBORN, Michigan (Combined Dispatches) — Ford Motor Co. said Friday the Portuguese government was offering financial assistance in an effort to get Ford and Volkswagen AG to commit to a mini-plant joint venture in the country.

Volkswagen's supervisory board approved plans for the factory on Nov. 16, and the tentative agreement will go to Ford's board of directors next week. Press reports have said the estimated \$2.5 billion plant would be able to make 150,000 to 200,000 vehicles a year.

The companies hope to tap a budding market for the vehicles. Mini-plant sales in Europe are projected to rise 18.8 percent this year to 82,000, according to DRI McGraw-Hill. The forecast said annual sales could increase to 320,000 in 1995, and Ford predicts sales of 475,000 in 1995.

## Citicorp Is Said to Double Staff Cuts

NEW YORK (Reuters) — Citicorp's chairman, John Reed, has told institutional investors that the company's corporate banking division could cut at least 25 percent of its staff, or 4,250 workers, over the next two years, a report from Goldman Sachs Inc. said Friday.

Mr. Reed spoke at a conference sponsored by Goldman, a Citicorp spokesman confirmed the report as generally accurate. The job-loss forecast was double the bank's previous estimate.

Mr. Reed said Citicorp's rise in problem commercial real-estate loans would peak in 1991, the report said. He also said Citicorp was exploring a capital issue but added that a dividend cut was unlikely.

## NYSE Firms Post \$124 Million Loss

NEW YORK (Reuters) — The New York Stock Exchange said Friday that member firms doing business with the public had an aggregate third quarter after-tax loss of \$124 million as revenues tumbled.

The loss in the period, which included the stock market slump following Iraq's invasion of Kuwait, compared with a profit of \$471 million in the same period a year earlier and a profit of \$467 million in this year's second quarter. Revenues plunged to \$13.1 billion in the third quarter from \$15.1 billion a year earlier and \$14.2 billion in the second quarter.

For the first nine months of 1990, the profit of the firms plunged to \$22 million from \$1.28 billion a year earlier, the exchange said.

## Heineken to Buy its U.S. Distributor

AMSTERDAM (Combined Dispatches) — The giant Dutch brewer Heineken NV said Friday it reached an agreement to buy privately held Van Munching & Co., its U.S. distributor, for an undisclosed amount.



# Nissan Primera. Compare this to what you call performance.



Nissan announces the Primera.

A car that has spent the past several years as the centre of attention of test tracks, windtunnels and test teams across Europe.

A car that was in fact built for only one, much more important, test.

You are that test (in fact you could say, the Primera was built to be compared).

Let's start with the engine compartment and take the Primera's performance as an example.

Firstly you notice that every gasoline powered Primera model is equipped with a 16 valve DOHC engine designed to take up less space and deliver more power.

This means we can offer you the

following numbers for comparison.

The Multi Point Injection 2.0E engine: 150 hp and a top of 220 km/hr. The Single Point Injection 2.0i engine: 115 hp and a top of 200 km/hr.

The completely new Multi Link Front Suspension system ensures incomparable roadholding, on byways and highways, be they pebbly or asphalt smooth.

The sophisticated aerodynamic exterior design contributes to a low cd-value and a high resistance to side-winds.

However, the Primera was not created merely as a technical advancement over other cars. Its comfort, its styling, its quality- all are designed to stand up to your scrutiny.

As you realise as you take a close look at its interior.

And as soon as you sit back and think about the bumper-to-bumper 3 year warranty we give you.

And your comparison is not only true for the four door sedan but also for the five door hatchback and station wagon.

There now seems to be only one question left unanswered: when would you like to compare the Primera?



**Nissan Primera.**  
The new performance car for a country called Europe.

THIS MODEL IS A NISSAN PRIMERA GT. ALL SPECIFICATIONS MENTIONED ARE BASED ON THE MODEL SHOWN AND SUBJECT TO POSSIBLE CHANGES.



# NASDAQ

Friday's Prices  
NASDAQ prices as of 4 p.m. New York time.  
This list compiled by the NYSE consists of the 100 most traded securities in terms of dollar value. It is updated twice a year.

Symbol	Price	Symbol	Price	Symbol	Price	Symbol	Price
IBM	100.00	MSFT	45.00	GE	25.00	BA	30.00
DIS	35.00	GOOGL	15.00	AMZN	10.00	WMT	20.00
ORCL	20.00	YHOO	12.00	EBAY	8.00	CRM	15.00
INTC	18.00	ADBE	10.00	QCOM	12.00	TXN	10.00
HPQ	15.00	CRM	15.00	QCOM	12.00	TXN	10.00
IBM	100.00	MSFT	45.00	GE	25.00	BA	30.00
DIS	35.00	GOOGL	15.00	AMZN	10.00	WMT	20.00
ORCL	20.00	YHOO	12.00	EBAY	8.00	CRM	15.00
INTC	18.00	ADBE	10.00	QCOM	12.00	TXN	10.00
HPQ	15.00	CRM	15.00	QCOM	12.00	TXN	10.00

Symbol	Price	Symbol	Price	Symbol	Price	Symbol	Price
IBM	100.00	MSFT	45.00	GE	25.00	BA	30.00
DIS	35.00	GOOGL	15.00	AMZN	10.00	WMT	20.00
ORCL	20.00	YHOO	12.00	EBAY	8.00	CRM	15.00
INTC	18.00	ADBE	10.00	QCOM	12.00	TXN	10.00
HPQ	15.00	CRM	15.00	QCOM	12.00	TXN	10.00
IBM	100.00	MSFT	45.00	GE	25.00	BA	30.00
DIS	35.00	GOOGL	15.00	AMZN	10.00	WMT	20.00
ORCL	20.00	YHOO	12.00	EBAY	8.00	CRM	15.00
INTC	18.00	ADBE	10.00	QCOM	12.00	TXN	10.00
HPQ	15.00	CRM	15.00	QCOM	12.00	TXN	10.00

Symbol	Price	Symbol	Price	Symbol	Price	Symbol	Price
IBM	100.00	MSFT	45.00	GE	25.00	BA	30.00
DIS	35.00	GOOGL	15.00	AMZN	10.00	WMT	20.00
ORCL	20.00	YHOO	12.00	EBAY	8.00	CRM	15.00
INTC	18.00	ADBE	10.00	QCOM	12.00	TXN	10.00
HPQ	15.00	CRM	15.00	QCOM	12.00	TXN	10.00
IBM	100.00	MSFT	45.00	GE	25.00	BA	30.00
DIS	35.00	GOOGL	15.00	AMZN	10.00	WMT	20.00
ORCL	20.00	YHOO	12.00	EBAY	8.00	CRM	15.00
INTC	18.00	ADBE	10.00	QCOM	12.00	TXN	10.00
HPQ	15.00	CRM	15.00	QCOM	12.00	TXN	10.00

## Norway Wants Statoil To Invest in Industry

OSLO — The government proposed Friday that Statoil, the state oil company, be allowed to plow some of its strong profits back into Norwegian industry.

The Oil Ministry's proposal is expected to be approved by parliament.

Statoil's board shares the government's view that Statoil should have the opportunity to be engaged in business activities other than that which is the company's core activity today, the ministry said.

The company said it estimated 1990 profit before extraordinary items to be 13.3 billion kroner (\$2.7 billion), up from 8.2 billion kroner last year.

The 1990 estimate was below a tentative 15 billion kroner projection made last month.

Statoil will have to pay more in taxes this year due to lower write-offs. It estimated net profit would fall to 2.9 billion kroner in 1990 from 5.1 billion.

Until now, Statoil's profits have been plowed back into the company, being invested in new oil and gas fields as well as in other petroleum-related business.

But now the government plans to let it invest in other Norwegian private industry or companies abroad. "The new activities must be consistent with the firm's long-term strategy," the ministry said, and satisfy "profit needs."

The move to let Statoil invest in private industry was widely expected. The opposition Conservative Party has already indicated it will back the government's proposal, securing it a majority in parliament.

But the government has ruled out possible privatization of Statoil, which is favored by the Conservatives.

Statoil has indicated neither the Norwegian or foreign companies in which it would like to invest, nor the size of such possible investments.

The debate over whether to allow Statoil to invest in other companies has been sharpened recently in the wake of higher prices for Norway's North Sea oil, pushed up by Iraq's invasion of Kuwait in August.

## Investor's Europe

Exchange	Index	Friday Close	Prox. Close	Change
Amsterdam	CBS Trend	97.90	98.30	+0.40
Brussels	Stock Index	5191.33	5069.81	+1.21
Frankfurt	DAX	1512.84	1504.67	+0.84
Frankfurt	FAZ	649.47	648.00	+1.01
Helsinki	UNITAS	413.80	N.A.	N.A.
London	Financial Times 30	1723.80	1717.90	+0.34
London	FTSE 100	2163.40	2177.50	+0.27
Madrid	General Index	239.45	N.A.	N.A.
Milan	MIB	792.00	794.20	-0.28
Paris	CAC 40	1690.71	1693.52	-0.17
Stockholm	Affarsvejen	860.61	858.54	+0.24
Vienna	Stock Index	535.75	524.87	+0.07
Zurich	SBS	539.10	539.80	-0.19

## GATT: Europe Takes Farm Peace Over Trade Reform

(Continued from page 1)

called the "no hope" small farmers who will never be able to work enough income from the land. At the same time, however, "large farmers are producing more and more even at a time when prices are falling," he said.

One way out of the problem, Mr. Gardner said, would be to cut the subsidies paid to the large farmers and fund those who are making a marginal living off the land either through direct payments or by creating alternative industries.

This is not about to happen, he said, primarily because the German ruling parties depend for their survival on a relatively small number of farmers who are doing quite well out of the Common Agricultural Policy.

The French government also has had to cope with repeated protests by farmers in recent months, several of them violent.

Britain opposes the CAP, but a much smaller proportion of its population is engaged in farming — about 3 percent, which is comparable with the United States — compared with up to 25 percent in Ireland.

Mr. Maher said that if subsidies were cut to the extent that Washington and the Cairns group countries want, Europe would develop along the same lines as the United States, where the fewer the farmers, the higher the farm income, and the capital needed to run them. "It would destroy the whole fabric of rural life," he said.

## Baltica Issue Will Raise \$435 Million

COPENHAGEN — Baltica Forsikring A/S, the insurance unit of Baltica Holding A/S, will raise 2.5 billion Danish kroner (\$434.8 million) through its 30 percent share capital increase in January, the chief executive officer of Baltica Holding, Gordon Nielsen, said Friday.

Baltica Forsikring shares lost 280 kroner, to around 2,300 kroner, on the bourse Friday.

Mr. Nielsen said that the cash increase will help pay for both the unit's 5 percent stake in the French insurer Groupe Victoire, which was acquired late last year as part of the alliance between Baltica and Compagnie Financière de Suez SA, and its acquisition of Statustan Holding A/S, the formerly state-owned life insurance company.

Baltica's Groupe Victoire investment cost more than 2 billion kroner, and the company will have invested a total of 4.2 billion kroner in Statustan, Mr. Nielsen said. "So far we have raised the capital we needed through loans, usually short-term, and sales of assets such as bonds."

"We thought we'd better have a capital increase because we prefer each unit in the group to be independent where finances are concerned," he added. Baltica announced on Thursday the insurance unit would raise its capital by 170 million kroner nominal from the current 340 million by making shareholders a one-for-two offer at 1,500 kroner.

## LAW: U.S. Firms Rush to Get Into Brussels by 1992

(Continued from first finance page)

pay double the local going rate for starting attorneys, said Mr. Beveridge, who is also president of Brussels' Dutch-language bar.

Many of the U.S. firms are buying up or combining with European law practices. Others are stocking their Brussels offices with European lawyers. "We try to present as European a face as possible," said Howard M. Lieberman, a partner in the 20-year-old Brussels office of Oppenheimer Wolff & Donnelly of St. Paul, Minnesota.

Xavier Magnee, president of Brussels' French-speaking bar, said that there was no way the city's law firms could close the rapidly developing market in regulatory law here to experienced American firms. Acknowledging the growing number of joint ventures between U.S. and European law firms, he shrugged his shoulders and said, "If you can't lick 'em, join 'em."

The American law firms' clients also have an international cast. They include not only American corporations but also European and Asian companies.

Thus, for example, when the Barcelona, Spain, unit of Britain's Cadbury Schweppes PLC recently needed to know about the outlook for EC antitrust policy, it turned to Alkin, Gump, Strauss, Hauer & Feld of Washington for help.

"American firms are better trained for that kind of work than most European firms," said Chris Van Steenberghe, vice president for legal affairs of Cadbury Schweppes Beverages Europe. "There is more experience in America with government regulation."

"Everybody has come in with a different approach," said Timothy L. Dickinson, the partner in the Brussels office of Gibson, Dunn & Crutcher. "Only time will tell which ones succeed."

Newly arrived lawyers find practicing in Brussels quite different from operating in the United States, where proposed federal regulations must go through a formal process of public comment before they can take effect. The EC has no such formal procedure.

"The EC is open to comments from industry," said Geoffrey Oliver, the O'Malley & Myers attorney in the Brussels office, "but the lack of a formal procedure makes it particularly important for us to know and work with the relevant EC officials on an ongoing basis."

## NYSE

Friday's Closing  
Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere. Via The Associated Press

Symbol	Price	Symbol	Price	Symbol	Price	Symbol	Price
IBM	100.00	MSFT	45.00	GE	25.00	BA	30.00
DIS	35.00	GOOGL	15.00	AMZN	10.00	WMT	20.00
ORCL	20.00	YHOO	12.00	EBAY	8.00	CRM	15.00
INTC	18.00	ADBE	10.00	QCOM	12.00	TXN	10.00
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HPQ	15.00	CRM	15.00	QCOM	12.00	TXN	10.00

Symbol	Price	Symbol	Price	Symbol	Price	Symbol	Price
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DIS	35.00	GOOGL	15.00	AMZN	10.00	WMT	20.00
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HPQ	15.00	CRM	15.00	QCOM	12.00	TXN	10.00
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DIS	35.00	GOOGL	15.00	AMZN	10.00	WMT	20.00
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HPQ	15.00	CRM	15.00	QCOM	12.00	TXN	10.00

Symbol	Price	Symbol	Price	Symbol	Price	Symbol	Price
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DIS	35.00	GOOGL	15.00	AMZN	10.00	WMT	20.00
ORCL	20.00	YHOO	12.00	EBAY	8.00	CRM	15.00
INTC	18.00	ADBE	10.00	QCOM	12.00	TXN	10.00
HPQ	15.00	CRM	15.00	QCOM	12.00	TXN	10.00

## NYSE High-Lows

Symbol	High	Low	Symbol	High	Low	Symbol	High	Low
IBM	100.00	99.00	MSFT	45.00	44.00	GE	25.00	24.00
DIS	35.00	34.00	GOOGL	15.00	14.00	AMZN	10.00	9.00
ORCL	20.00	19.00	YHOO	12.00	11.00	EBAY	8.00	7.00
INTC	18.00	17.00	ADBE	10.00	9.00	QCOM	12.00	11.00
HPQ	15.00	14.00	CRM	15.00	14.00	QCOM	12.00	11.00

## AMEX High-Lows

Symbol	High	Low	Symbol	High	Low	Symbol	High	Low
IBM	100.00	99.00	MSFT	45.00	44.00	GE	25.00	24.00
DIS	35.00	34.00	GOOGL	15.00	14.00	AMZN	10.00	9.00
ORCL	20.00	19.00	YHOO	12.00	11.00	EBAY	8.00	7.00
INTC	18.00	17.00	ADBE	10.00	9.00	QCOM	12.00	11.00
HPQ	15.00	14.00	CRM	15.00	14.00	QCOM	12.00	11.00

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سكنا في الامم



## Vietnam Is Below Target

### Aid Cuts Hurt Income Growth

Compiled by Our Staff From Dispatches  
HANOI — Vietnam, counting the cost of an economic crisis caused by aid cuts and mismanagement, is well behind its target for national income growth, a senior planner was reported as saying Friday.

The army newspaper, Quan Doi, quoted Phan Van Khai, head of the State Planning Commission, as saying that the annual growth rate fell to 2.4 percent in 1990 from 2.7 percent in 1989 and 4.8 percent in 1988-89.

He said production of consumer goods had increased between 4 percent and 5 percent in 1990. But this was well behind the 13 to 15 percent growth that had been planned in 1985.

"Production should be developed and all aspects of the socio-economic situation should be stabilized to end the current inflationary crisis," he told the National Assembly on Thursday.

Vietnam, threatened with a total cut in aid from the Soviet Union at the end of this year, has promised to speed up liberalization of its economy to woo foreign investment.

But despite beating rice and crude oil output targets this year, officials have warned of tough times ahead. Inflation has again entered double figures and a new economic relationship with the Soviet Union has to be defined.

"We must totally liquidate the subsidized system and move toward a regulated market economy," Mr. Khai told the assembly, which is meeting until the end of December to pass laws to protect private investors and tackle economic crime.

Vietnam's population of 65 million is also still growing by 2.2 percent annually, instead of the 1.7 percent rate set in the Five-Year Plan, he said.

In 1985, Vietnam planned an average national income growth rate between 6 and 7 percent during 1986-90, following an average 6.4 percent growth in the previous five-year period.

This week Vietnam announced it would produce 21.5 million tons of grain and 2.5 million of crude oil in 1990. Mr. Khai said he hoped 1991 grain output would be between 22 and 23 million tons.

(Reuters, AFP)

## Bond's Arrest: Sign of Times

SYDNEY — The arrest of Alan Bond as a result of investigations into the collapse of the investment bank Rothwells Ltd. proves that corporate Australia is cleaning up its act, businessmen said Friday.

Mr. Bond, the former chairman of Bond Corp. Holdings, was arrested on Thursday charged with dishonestly inducing another to deal in securities. He was released on bail of 100,000 Australian dollars (\$77,000) and was ordered to appear in court on Jan. 31.

The arrest on the once high-flying entrepreneur came the same day that George Herson, former head of the collapsed property and retail group Hooker Corp., was sentenced to five years in jail for corruption.

"The fact such prominent people are being asked to account for their past behavior is indicative of the mood of Australian business," said a regulatory source, who spoke on condition of anonymity.

In addition to these cases, businessmen pointed to plans for the Australian Securities Commission to become the sole corporate regulatory body in most of Australia beginning on Jan. 1.

The chairman of the commission, Tony Hartnell, has said: "We must be seen to be strongly enforcing the law apparently abused with such recklessness over the past few years."

The regulation of corporate affairs in Australia was previously entrusted to commissions run by each state under an umbrella organization, the National Companies and Securities Commission. But businessmen had complained about differences in the rules from state to state.

The Business Council of Australia backed the new era of regulation. Clive Speed, assistant director of the council, said in an interview in Canberra, "A new national scheme is long overdue."

"It's a more effective and uniform administration giving more effective policing and law enforcement," he added.

Mr. Speed predicted that foreign investors would appreciate the new regulatory regime. "It will signal to overseas investors that we have greater resources for law enforcement," he said.

He said that many foreign investors had been scared away from Australia after the fall of companies like Bond, Qintex, Hooker Corp. and Spedley Securities.

"Had we had the national scheme in place many of these events could have been nipped in the bud," Mr. Speed said.

But the transition to a sole corporate regulatory body in Australia is not proceeding as smoothly as had been hoped. The Australian Securities Commission will not be allowed to operate in Western Australia.

This follows a decision earlier this week by the opposition Liberal Party to block a bill that would have allowed the commission to operate in Western Australia.

The head of the state Liberal Party in Western Australia, Barry McKinnon, said in an interview from Perth that the Liberals had proposed that the state office for corporate affairs in Western Australia be made an agent of the Australian Securities Commission.

"This means West Australian business people won't have to go all the way to Sydney or Melbourne if they have a problem," he said, referring to the proposal.

But Mr. Speed called the stand of the West Australian Liberals "futile and counterproductive."

Mr. Hartnell said that Western Australian firms would have to register with the Australian Securities Commission if they wanted to do business outside the state.

In a recent speech, Mr. Hartnell said: "The current system of corporate law enforcement has shown itself to be inadequate. The result has been a substantial diminution of Australian corporate credibility in the international marketplace, for which all Australians are now paying."

## EC to Investigate Matsushita-MCA

Compiled by Our Staff From Dispatches

BRUSSELS — The European Community's executive is preparing to launch an antitrust investigation into the \$7 billion acquisition of the U.S. entertainment giant MCA Inc. by Matsushita Electric Industrial Co. of Japan, an EC spokesman said on Friday.

The companies on Monday notified the EC Commission of the deal, which was announced a week earlier, the spokesman said. The Commission is now the clearing house for all major deals affecting competition in the 12-nation bloc.

The Commission can oppose acquisitions between non-EC companies if their aggregate world sales exceed \$5 billion and each sales of more than \$250 million within the Community.

"The Commission cannot block the deal in terms of what happens on the American markets," the spokesman said. "It can probe the deal and see that they do not reduce competition in the Community."

Under EC rules, the Commission's Merger Task Force has less than a month to analyze the potential impact of the takeover in the Community's entertainment, consumer electronics and any other relevant industries.

The EC's competition commissioner, Sir Leon Brittan, will have to decide by early January either to approve the takeover or launch a second-phase probe on the grounds

that the new group could seriously reduce competition in the markets concerned.

Matsushita has already described as groundless an antitrust suit filed against it in the United States by Go-Video Inc., which says the Japanese company is trying to monopolize and unlawfully restrain trade in the entertainment industry there.

Go-Video, of Scottsdale, Arizona, alleged in the suit filed Thursday that the deal was arranged in order to sabotage sales of a video-cassette recorder that it has marketed. The recorder can record two TV programs at the same time or play one tape while recording another.

An attorney for Go-Video, Joseph Alioto, said in a telephone interview from San Francisco, "We know that if you control the software, you control the hardware."

He added, speaking of Asian companies, "Except for Go-Video, they already have a monopoly in the hardware. This is to make sure guys like us don't get in."

Mr. Alioto has represented Go-Video in a series of actions contending that Matsushita, Sony Corp. and other Asian companies want to shut out all U.S. consumer electronics makers.

The primary objective of the companies is to dominate the high-definition television market, Mr. Alioto said.

(Reuters, AP)

## Investor's Asia

Hong Kong Hang Seng	Singapore Straits Times	Tokyo Nikkei 225
3500	1600	35000
3100	1400	30000
2700	1200	25000
2300	1000	20000
1900	800	15000
1500	600	10000
1100	400	5000
700	200	1000
300	100	500
100	50	200
Exchange	Index	Friday Close
Hong Kong	Hang Seng	3163.69
Singapore	Straits Times	1197.85
Sydney	All Ordinaries	1335.60
Tokyo	Nikkei 225	22522.49
Kuala Lumpur	Composite	492.63
Bangkok	Book Club	554.48
Seoul	Composite Stock	730.96
Taipei	Weighted Price	4949.81
Manila	Composite	621.99
Jakarta	Stock Index	380.72
New Zealand	Barclays	1254.08
Bombay	National Index	579.94
		Prev. Close
		% Change
		+1.18
		+3.89
		+0.93
		+4.30
		+4.22
		+1.83
		+4.39
		+0.63
		-0.07
		+1.96
		0.00

Sources: Reuters, AFP

International Herald Tribune

## China's Output Jumps, Putting Goal in Reach

BEIJING — China's industrial output surged in November, in a sign that the troubled economy may manage to reach its 1990 target of 6 percent growth, state television said on Friday.

Industrial output in November totaled 178.2 billion yuan (\$37.7 billion), a 15 percent increase over the same month a year ago and the largest monthly rise this year.

It said that total industrial output from January to November was worth 1.237 trillion yuan, 5.2 percent above the year-earlier period.

The television did not give such important figures as industrial sales or profits. Slack market demand has depressed business activity to the extent that a third of all state-run industries are operating at a loss, officials figures show.

Finance Minister Wang Bingqian said earlier in the week that companies must generate more revenue to alleviate an "awkward" financial situation. He said that the country was expected to exceed last year's 9.5 billion yuan budget deficit.

The television said that light industrial output rose 18.3 percent and heavy industrial production increased 11.5 percent in November from the same month a year ago.

Steel production reached 61 million metric tons by the end of November, exceeding last year's total of 60 million tons, it added. Coal output in January to November was 3.7 percent higher than in the year-earlier 11 months.

China's industrial output was depressed during the first half of 1990 because of the effects of an austerity program launched in late 1988 that starved industry of loans.

Credit was later loosened to ward off a recession.

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## Dainippon Ink Buying A Business From BASF

TOKYO — Dainippon Ink & Chemicals Inc. plans to buy the ink-manufacturing division of BASF Corp., the U.S. arm of the German chemicals giant, for an undisclosed sum, a Dainippon spokesman said Friday.

Dainippon Ink intends to make the purchase through its U.S. subsidiary Sun Chemical Corp. The deal is aimed at building Dainippon's sales of printing ink in the United States and Canada, which currently amount to about 120 billion yen (\$920 million) annually, the spokesman said.

## World and Wharf Post Solid Profit Gains in Half

By Steve Glain

International Herald Tribune

HONG KONG — Sir Yue Kung Pao's two core companies on Friday announced midyear profit growth of more than 18 percent each.

World International (Holdings) Ltd., the group flagship, announced a profit rise of 18.2 percent, and its property and shipping subsidiary Wharf (Holdings) Ltd. had profit growth of 18.9 percent.

World reported earnings of 454.4 million Hong Kong dollars (\$58.2 million) in the six months ended Sept. 30, while Wharf posted profit of 691.4 million dollars. Both figures were within expectations.

World's interim dividend was 6 cents per share, up 20 percent from the same period last year, while Wharf announced a 10.5 cent dividend, up 19 percent.

The group's strong performance was attributed largely to an 18 percent rise in rental income from Wharf's property division, which analysts said they expect will generate earnings growth well into the decade, despite forecasts of global recession. Wharf boasts one of Hong Kong's largest and most mature land portfolios, much of which is underutilized and scheduled for redevelopment, analysts said.

"The fact that we could produce 19 percent growth in this market proves the resiliency of the company," said John T. Hung, group finance director. "When one side is down, the other is up."

Wharf, one of Hong Kong's oldest companies, in 1980 became a subsidiary of World International, then controlled by Sir Yue Kung Pao and the shipping entrepreneur's family. Both companies are now chaired by his son-in-law, Peter Woo.

Analysts said Wharf, through its subsidiary Hong Kong Realty & Trust Co., has been able to sustain property income.

But they also said the group's second-half results could reflect the general softening of the colony's retail and commercial real estate market.

Market forecasts for Wharf's full-year performance range from 21 to 27 percent, and those for World range from 10 to 14 percent.

These results came despite a 141 million dollar investment in a scotch bid to help install a massive cable television network in Hong Kong.

Analysts also said they expected a continued decline in the group's luxury retail and hotel operations, which have fallen victim to a glut of hotel space and a general decline in high-end retail sales.

In a move that surprised analysts, World said it was reducing its voting control in Hong Kong Realty & Trust by taking a larger stake in the company's B shares, thus reducing it from a subsidiary to an associate and removing its cash flow from World's balance sheet.

Wharf was forced to write off 141 million dollars last month when Hong Kong Cable Communications Ltd., a five-member consortium in which Wharf held a 28 percent stake, withdrew its proposal to build an estimated 5.5 billion dollar telecommunications network in Hong Kong.

Mr. Hung said Wharf opposed the decision to withdraw, adding the company is considering new proposals to build a telecommunications network in Hong Kong if it can find capable partners.

He said the consortium of Mitsui & Co. and Chiyoda Corp. of Japan, as well as Thyssen, Reinstate Technik GmbH, a subsidiary of Thyssen AG of Germany, would build an aromatics plant in Arun, Aceh province with design capacity of 335,000 tons of paraxylene and 150,000 tons of benzene a year.

The television said that light industrial output rose 18.3 percent and heavy industrial production increased 11.5 percent in November from the same month a year ago.

Steel production reached 61 million metric tons by the end of November, exceeding last year's total of 60 million tons, it added. Coal output in January to November was 3.7 percent higher than in the year-earlier 11 months.

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# THE MONEY REPORT

## Profiting From the Environment

By Vivian Lewis

Is there money to be made from companies that collect, transport, treat and dispose of America's commercial, residential and municipal solid waste, hazardous waste? Are there profits to come from recycling and resource recovery? Is there gold in garbage?

The answer is: Yes, if you sort out the garbage. Value Line, the American independent rating service, gives environmental companies its top ranking for all industries in the United States (there are 100 in all). And it points out that, as a group, these companies have outperformed the stock market indexes all year. One reason is that the growth in clean-up spending by business and government appears to be immune to economic downturn.

Barry A. Mannis, environmental services analyst at Morgan Stanley, warns, however, that "in this market, it is a time to be selective."

For investors outside the U.S., the environmental sector is treacherous: intensely politicized, dependent upon Federal regulation and

### The Worth of Waste

A sampling of company stock prices' performances over November.

Stock	Country	Percentage change
Fluor	United States	+ 20.5
Ogden Group	U.S.	+ 8.0
Wheelabrator Technology	U.S.	+ 2.2
Laidlaw	U.S.	+ 1.8
Waste Management	U.S.	- 3.0
Chemical Waste Management	U.S.	- 3.1
Assea	Sweden	- 4.4
Browning-Ferris Industries	U.S.	- 24.2

Source: Morgan Stanley Capital International

funding for growth, regulated by local government. Community opposition can derail plans to create new landfills.

If that were not enough to frighten off investors, there also are problems of antitrust violations by waste companies, and hints of misleading accounting practices to gild financial results.

Last spring America's environmental companies were among the favorites in a then vigorous market. Among the flowers that bloomed then were "FILL" and "MAWS."

by unknown landfill companies were a speculator's dream. Sanifill Inc. (symbol FILL, initially listed on the American Stock Exchange) came to market in early April with two million shares at \$9.50, and was strongly favored by what one analyst calls "the cowboys." By mid-May it was trading in the \$16-\$17 range, a rise of 75 percent.

To try to top that performance, brokers came up with MAWS—Mid-American Waste Systems of Columbus, Ohio—a new over-the-counter listing with a memorable ticker symbol. Initially pegged to

be listed at \$19 to \$21, investor interest was such that three million shares were offered at \$24 per share on May 18 and promptly rose to \$29 in 3 days. In fact, both firms used their new stock certificates to finance acquisition of nonhazardous solid waste landfills. "Promethean" gains were predicted for both companies. And Sanifill did purchase eight landfill companies during the course of the summer.

Landfill was hot. While the competition for landfill ownership is fierce, consolidation of the solid waste industry was encouraged by government requirements and the problems local firms were running into.

After rising to over \$40, MAWS sank in September, dropping briefly below \$20; it now is about \$22.

Sanifill, which moved to the Big Board and reported a doubling of per share earnings in the third quarter, also became the target of an investigative article by the business weekly Barron's, which questioned its accounts. The price of Sanifill rose from the mid-teens to a high of 29%—60 times earnings—before dropping back again into the mid-teens again in October when the article appeared. The share had moved back into the low 20s by November.

A more troubling stock market event was the divestment of an older environmental waste company, Browning-Ferris Industries, headed by William D. Ruckelshaus, the former U.S. Secretary of the Environment, who had been hired to deal with the firm's regulatory problems. After BFI in early November reported poor fiscal year earnings, its share price plummeted. Unlike the newer landfill companies, BFI is too big to use acquisitions to solve its accounting problems.

Even after the drop, Douglas Angenbater, an environmental analyst with Oppenheimer & Co., had become less than enthusiastic about Browning, although he had recommended it earlier. "It is now decent value," he commented, "but it is not going anywhere fast. They still have to get cleaned up and it will take one year at least to settle things." Mr. Mannis of Morgan Stanley rates it a hold at best.

Other problems centered on the proposed settlement of a class action suit, in which Browning-Ferris and the leading U.S. firm in the sector, Waste Management, were codefendants. These suits alleged the existence of a national conspiracy to violate federal antitrust laws and were filed on behalf of all commercial purchasers of containerized waste collection and disposal services of the two firms.

Both defendant companies denied any liability or wrongdoing, but, to avoid the expense and uncertainty of a protracted jury trial, and the possibility of being fined for triple damages, they made out-of-court settlements.

Environmental analyst Evelyn Kendall, with the Scudder fund group, thinks Waste Management is a "core holding" for someone trying to take a position in the environment sector. "The company has vast financial resources, and a nationwide and diversified franchise," in her view. "They will continue to grow at a good clip," she forecasts. "Close to 20 percent if not at the 25 percent per year level of 1985 to 1990."



This advertisement for Job cigarette papers, which cost 5,950 francs in 1978, fetched 90,000 francs at an auction in February.



Cheret's poster, which cost 650 francs in '78, now costs 5,000.

## Poster Market Offers Masters at Bargain Prices

By Elizabeth Ayre

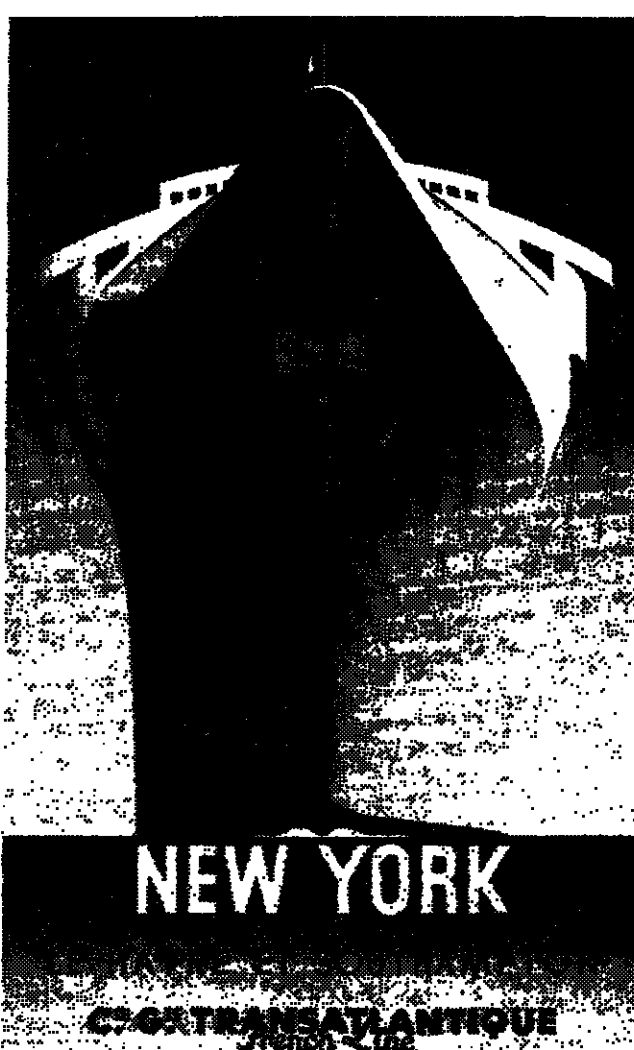
I VAN Lendl has the most extensive collection of posters by Alphonse Mucha, and it may be an investment that entails more than an affinity for things Czech: A Mucha poster that went for \$7,150 at auction in 1985 fetched \$22,000 in 1989—a jump attributed in part to the Japanese "discovering" the market for Mucha, whose art nouveau style drew on early Japanese prints, during the latter half of the 1980s.

Tennis aces and tycoons aside, now that exorbitant prices fetched by contemporary and modern works of art have diminished buyers' accessibility, collectors and art lovers are turning more and more to lithography poster art. Here they can find works by such artists as Toulouse-Lautrec and Pierre Bonnard, whose ads for champagne, bicycles and cabarets splashed color over the walls of belle époque Paris, where the poster craze was born a century ago and which today remains the center of poster art.

"Poster art is the last area where you can buy great painters for a relatively small amount of money," says George Sells, a gallery owner based in Colorado. "For the upper middle-class and lower-class rich, it's the best deal on the planet. It's real safe, relatively unknown—yet recognized by major museums—and inexpensive."

Jacques Bacquier, a Paris dealer, if slightly less sanguine, still agrees that poster art is a good investment. "Taste is really all that matters. Prices are reasonable, and as posters by Savignac, Villenot and others grow rarer and rarer, their value will increase."

Prices, which are contingent upon a poster's beauty, rarity and condition, cover quite a range: affiches by Raymond Savignac or Bernard Villenot, members of the last generation of lithography posterists, can run as low as 600 francs in galleries and flea market stands; posters by Jules Cheret, the father of the modern poster, whose colors rivaled those of the butterfly wings he worked by, are still often underpriced. A.M. Cassandre prices are going up and up: Lautrec, who is in a category all his own as the grand maître, holds the record: \$220,000 for "Le Moulin Rouge" in 1989.



This rare version of Cassandre's classic 'Normandie' poster is now valued at \$10,000.

"Maybe those who cannot buy a Lautrec painting buy a poster," says Alan Wall, France's foremost expert on posters and former curator of the Musée de l'Affiche et de la Publicité, but a good number involved in posters just love graphic arts. He feels the limited number of posters printed by artisanal lithography (a more cumbersome method eventually replaced by offset and other more expedient techniques) reduces the market's potential. "It's a respectable market," he says, "but a small one. Prices could never reach the commercial realm,

as there are just too few posters to go around. If you look at the art market globally, poster dealers are just kids playing in a garden. But if one considers an item priced at 15,000-20,000 francs an investment, then yes, it's a top image from a top designer at a price that doesn't mean you're filthy rich."

But for some it is a garden with more than diminishing returns: Cheret's "Cacao Lhara" sold for 650 francs in 1978; it is worth at least 5,000 francs today. Likewise, Mucha's "Job" went for 5,950 francs in 1978; it was sold at

Drouot for 90,000 francs this year. Lautrec is the most sought after, followed by Mucha, the Swiss Theophile-Alexandre Steinlen and Cassandre, among others.

In addition to the signature, one must consider the rarity of the poster. It is not a unique work of art, like a painting, but instead a unique part of a series—printed during the original run. Its rarity has no relevance to the number of copies printed in the original run—often in the thousands—but to the number saved. Travelers on the Normandie steamship across the Atlantic, for example, saved copies of Cassandre's "Normandie/Atlantique." Virtually all of his Dubonnets, on the other hand, remained affixed to the walls.

On the average, 100-200 copies makes a poster "common," but it is often difficult to know exactly how many were saved, or where a new stash—having survived rain and rats and fires and more—may just turn up.

"I don't know what, but there's something in the French psyche that doesn't make them throw paper out, and thank God," says Jack Rennart, head of Poster Auctions International in New York. Although the poster craze was born a century ago in France, and Paris remains the world's center, a good number of the posters can be found in the United States, having been snapped up by the Americans, who "discovered" the market's potential during the late 1970s. Rennart obtains 15-20 percent of the posters he sells in Europe, the rest in the United States.

Florence Camard, an expert on poster art and Drouot consultant who organizes sales in Paris and Orleans, insists that France is the country where most posters are found. She described her clientele as "faithful."

The posters, which are often very large, were slated for a three-week existence on city walls, not for collections to be sold 100 years later. But Ms. Camard underscores how important collecting is to ensure that posters survive. "The fact that we have a poster market today stems from the poster craze of 100 years ago, when people collected works by their contemporaries. If we want the market to exist in 20 to 30 years' time, posters must be collected—for posterity's sake."

November Market Scoreboard			
Best Performers		Worst Performers	
Stock	Change	Stock	Change
<b>New York Stock Exchange</b>			
NYSE Composite	+1.12	NYSE Industrial	-0.85
NYSE Financial	+0.75	NYSE Retail	-0.45
NYSE Energy	+0.30	NYSE Health Care	-0.20
NYSE Technology	+0.15	NYSE Consumer Goods	-0.10
NYSE Pharmaceuticals	+0.05	NYSE Utilities	-0.05
NYSE Real Estate	+0.02	NYSE Transportation	-0.02
<b>American Stock Exchanges</b>			
NYSE	+1.12	NYSE	-0.85
NYSE	+0.75	NYSE	-0.45
NYSE	+0.30	NYSE	-0.20
NYSE	+0.15	NYSE	-0.10
NYSE	+0.05	NYSE	-0.05
NYSE	+0.02	NYSE	-0.02
<b>Over-the-Counter</b>			
NYSE	+1.12	NYSE	-0.85
NYSE	+0.75	NYSE	-0.45
NYSE	+0.30	NYSE	-0.20
NYSE	+0.15	NYSE	-0.10
NYSE	+0.05	NYSE	-0.05
NYSE	+0.02	NYSE	-0.02

### BRIEFCASE

#### Bond Investors Group Sees A Doubling in 'Junk' Defaults

The Bond Investors Association is predicting that default rates on high-yielding junk bonds will more than double in 1991. "We've had \$20 million in defaults so far this year and we're likely to see another \$50 million next year," says Richard Lehmann, editor of the association's Defaulted Bonds Newsletter. The last issue of Mr. Lehmann's publication surveyed the finances of issuers for the non-profit bondholder information organization, based in Miami Lakes, Florida.

"We did the study because of claims that the worst had been seen in the junk bond market," says Mr. Lehmann. "In fact, we think there will be a whole series of lawsuits, resulting from erroneous evaluations at junk bond funds."

According to Mr. Lehmann, many junk funds are distributing payouts that are too high given the current level of income from their bond portfolios. "They are also simply overvaluing the bonds they continue to hold," he says.

"A great inequality is developing, people who are bailing out are getting too much and those who buy in are paying too much. As the true value of these portfolios becomes clear, the people who remain are going to start suing."

Bonds classified as junk are speculative investments typically issued by corporations with either fragile or poor credit ratings. The bonds carry exceptionally high interest rates to attract investors. Junk bond issuance, which exploded during the corporate takeover boom of the 1980s has petered out over the last two years.

**Tokyo and Osaka Head List Of Most Expensive Cities**

The two most expensive cities in the world according to a recently released cost of living index are Tokyo and Osaka. What may surprise many people is that the two Japanese cities are followed closely by Libreville in Gabon and Brazzaville in the Congo.

The index scores of Libreville and Gabon are 147 and 144 respectively, while Tokyo stands at 170 and Osaka at 153.

The survey was conducted by the Geneva-based Corporate Resources Group, which uses such material to help corporations determine what cost of living allowances should be for executives sent abroad.

and concerts," says Carlos Mestre, a CRG spokesman.

"The reason relatively poor cities like Brazzaville and Libreville are so expensive is because most of the products are only available in pricey import stores," he says. "The domestic economies produce very little and many standard items are rare."

The reference currency for the survey is the dollar and the reference city, set at 100 in the index, is New York. But CRG says the survey can be used to determine overseas costs for executives paid in different currencies and coming from different cities.

Paris, currently set at 120, could be reset to 100 and all other cities in the index would fall or rise correspondingly. If the same relative percentages are maintained, when Paris is at 100 Madrid's index figure drops from 114 to 95, for example.

Other factors that make some relatively poor cities more expensive are high inflation rates that are not fully offset by falling currency, and officially imposed exchange rates that have little to do with free market rates.

#### What it Costs - City by City

City	Index
Tokyo	170
Osaka	153
Libreville	147
Brazzaville	144
Paris	120
Madrid	114
New York	100
London	95
Geneva	90
Zurich	85
Frankfurt	80
Amsterdam	75
Brussels	70
Stockholm	65
Copenhagen	60
Helsinki	55
Oslo	50
Stockholm	45
Copenhagen	40
Helsinki	35
Oslo	30
Stockholm	25
Copenhagen	20
Helsinki	15
Oslo	10

Source: Corporate Resources Group

All these characteristics contributed, for instance, to Rio de Janeiro's score of 110. Other areas dramatically affected by inflation include Eastern Europe. Budapest, which ranked as the second cheapest city in CRG's last survey conducted in March, saw its index score move from 52 to 71, due to a 30 percent hike in the city's cost of living. Prague, however, at 56 has remained near the bottom of the list. The only city cheaper than the Czech capital is Quito, Ecuador at 52.

Moscow was temporarily dropped from the index "because many of the surveyed goods could simply not be found," Mr. Mestre says.

Overall, because of the weaker dollar, the number of cities that are more expensive than New York moved up from 33 to 41 since CRG's last survey.

#### Krupp Real Estate Delays Plans for Listed Securities

Opposition from several Wall Street brokerage houses as well as individual investors has led Krupp real estate management to delay and amend controversial plans to convert \$406 million worth of limited partnerships into exchange listed securities.

"Rolling up" such partnerships into publicly traded Real Estate Investment Trusts can cause the value of assets to plunge. Moreover, because the tactic typically involves paying stiff fees to the companies that manage the real estate portfolios, such roll-ups are often seen as a particularly unsavory way for troubled managements to boost revenues.

"We are following on the heels of several questionable consolidations and that has definitely created some difficulties," says Maryann Marigan, a Krupp executive. Converting Krupp's Cash Plus partnerships, sold between 1985 and 1988, to exchange listed shares "is simply a way to provide liquidity for our investors," says Ms. Marigan. "Our investments are all sound and have high occupancy rates." But because of the poor real estate market in the U.S., "income from the properties is flat and payouts will probably be reduced," she says.

Largely because of protests from brokerage firms Smith, Barney, Harris, Upham & Co., PaineWebber Group Inc. and Legg Mason Wood Walker Inc., Krupp has agreed to reduce fees garnered in the roll-up by \$2 million. They are also extending by six weeks the deadline for investors to vote on the roll-up proposal, from Jan. 29 to Dec. 18. The brokerage firms, which sold the Cash Plus limited partnerships to their clients, are reportedly still uneasy with Krupp's proposal and intend to oppose it.

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## SPORTS

Frost Up  
By a Shot  
In Sun City

Compiled by Our Staff From Dispatches  
SUN CITY, South Africa—The defending champion, David Frost of South Africa, overcame four bogeys to card his second successive round of 1-under-par 71 and take a one-shot lead Friday, halfway through the Sun City Million Dollar Challenge.

Bernhard Langer of Germany, the leader after the first round, had a disastrous back nine and slipped to a 74, giving him a two-round total of 143.

Langer shared second place with José María Olazábal of Spain, who had a second-round 70.

Five of the 10 players chasing the richest first prize in world golf, \$1 million, are now within three strokes of Frost.

"It looks like it will come down to the one round on the last day," said the 1988 champion, Fulton Allem of South Africa, who shared fourth with Australia's Steve Elkington at 145.

A number of golfers skip the lucrative tournament because of the apartheid practices of South Africa.

Frost started Friday's round with a bogey-5 at the first hole, then barely avoided a double bogey at the sixth. But five birdies compensated.

Langer was leading by a stroke after 15 holes on Friday, but then put his tee shot into a bunker on the 16th. After hitting out, he missed a putt for par.

At the next hole, Langer pulled his tee shot into the rough, behind a rock. At that point, Langer threw his club in disgust.

His second shot landed in a clump of trees to the right of the green. He got a free drop because a signboard blocked his line to the green, but he punched shot struck a rock and finished in a bunker.

He blasted out to the fringe, then two-putted for a double bogey-6.

Scotland's Sandy Lyle, who shot 80 Thursday, had the best round Friday with a 67. (AP, Reuters)

## Turner Up by One

New Zealand's Greg Turner shot a 3-under-par 68 in windy and rainy conditions Friday to take a one-shot lead after the second round of the Johnnie Walker Classic, The Associated Press reported from Melbourne. Turner had a 36-hole total of 5-under 137.



Don King took over a press conference; Mike Tyson took a break.

## New Jabs From the Hype King

By Phil Berger  
New York Times Service

ATLANTIC CITY, New Jersey—Don King with a grievance is like a doughnut without a hole. The trouble for King is that as the promoter of heavyweight Mike Tyson, he has been stymied so often while attempting to fashion a future for the boxer that it has taken his best filibustering this week to malign with equal fervor all those he views as enemies.

So as Tyson, the former champion, geared down his training for a 10-round bout Saturday against Alex Stewart at the Convention Center here, King was turning up the rhetorical voltage, maligning promoters, U.S. television executives and the potentates of boxing's major governing bodies.

"Duplicitous Dirty Dan" was how he referred to Dan Duva, the promoter of the undisputed heavyweight champion, Evander Holyfield.

This week, King released a copy of a letter in which Duva sought the backing of past heavyweight champions in a campaign to rid boxing of the governing bodies—the World Boxing Council, the World Boxing Association and the International Boxing Federation—and replace them with a U.S. boxing commissioner.

King characterized Duva as a "back stabber" for seeking to terminate the WBA and IBF, two organizations that had decreed the winner of the Holyfield-Buster Douglas fight in October had to fight Tyson next but reversed their position and sanctioned Holyfield's defense against George Foreman next April.

The WBC is the only organization that has not sanctioned Holyfield-Foreman, but last week announced it would ask the American Arbitration Association to decide whether Holyfield was within his rights to bypass Tyson.

At Trump Plaza, where Tyson and Stewart were training, Jose Sulaiman, the WBC president, reiterated that his organization would abide by the arbitrator's decision.

While King called Sulaiman the "only honorable man in boxing" and criticized the WBA and the IBF, he appeared to be hoping to turn Duva's campaign against the organizations to his advantage with all those groups.

But Duva brushed aside King's characterization of him, saying: "Don King is angry because the IBF and WBA wouldn't do the wrong thing and strip Holyfield. What's really wrong is that this situation ever arose. It's so preposterous. King is playing the old bait-and-switch game, and trying to change the focus

by attacking me. As for me, I'd love to see a federal commission. I've supported that since I've been in boxing."

King sounded most aggrieved about his relationship with Seth Abraham, the Time Warner Sports executive responsible for Tyson's \$26.5 million multiplatform Home Box Office cable television deal, which ends Saturday with the Stewart fight.

King and Abraham were on the verge of completing a new multiplatform deal for Tyson in October that would have been worth around \$85 million to Tyson, but that agreement was never made.

By King's account, Abraham betrayed a 13-year friendship by not only changing the deal but also applying double standards in separate negotiations with Duva.

King said that where Abraham insisted that a Tyson deal had to precede any deal for King's other fighters—Julio Cesar Chavez, Julian Jackson, Azumah Nelson and Simon Brown—Abraham did not force Duva to bind Holyfield to HBO before making deals for other Duva fighters.

"I've shown fanatical loyalty to Seth Abraham, and he acts like I don't mean anything to him," King said. "I can't get mad. It's business. But I am hurt and disappointed."

For his part, Abraham blamed King for not completing a new Tyson deal.

"I've been very consistent all the way along about what we are trying to do," Abraham said. "Then Don started shifting on his end on significant points. He became angry and disappointed when I responded to those changes."

"It's like a chess game where, when you take your hand off the piece, you can't change the pieces. Don took his hand off the pieces and then put his hand back on and moved the pieces around. I'm entitled to do the same."

King denied there was any rift with Tyson, and called stories to the contrary "lies, all lies." The promoter said that if his own deal can be struck with HBO, he intended to form his own pay-per-view network to showcase Tyson.

King said Tyson would fight Razor Ruddock in March for the WBC title if Sulaiman's organization strips Holyfield of his crown, or for no title if it doesn't.

King said if Tyson beats Ruddock, he would fight a contender like Tim Witherpoon, Gary Mason or Ray Mercer in June, and then wait a shot at the winner of the Holyfield-Foreman bout sometime in the fall.

## North Carolina and Villanova Win With 2d-Half Comebacks

The Associated Press  
Bolstered by an enthusiastic home crowd at Chapel Hill, North Carolina, the University of North Carolina Tar Heels, ranked No. 10 in The Associated Press college basketball poll, overcame an early 12-point deficit to defeat No. 14 Connecticut, 79-64, in the final game of the ACC-Big East Challenge.

The victory Thursday night was slight solace for the Atlantic Coast Conference, which won only twice in the eight-game series. Virginia opened with a victory over Pitt, but Big East teams won the next six games, including a 91-82 victory by Villanova over

Wake Forest in the first game of Thursday's doubleheader.

Connecticut led by 28-18 late in the first half and by 40-33 at halftime before the Tar Heels (4-1) caught the Huskies at 50-50, fell

behind on Lyman DePriest's basket and tied the game again on a follow dunk by freshman Eric Motross.

Pete Chilcort and Rick Fox shared the next eight points and North Carolina was off and running.

"We would never have won, except we were playing on our home court," North Carolina's coach, Dean Smith, said.

Connecticut (3-1) hit just 4 of 12 free throws in the first half, and 5 of 11 in the second half. North Carolina hit 25 of 30 free throw attempts, including 15 of 17 in the decisive second half.

In the opener, Villanova (4-1) used a 16-3 second-half run to overcome an eight-point deficit against Wake Forest (3-2), which made only three field goals in the last seven minutes.

Arron Bain scored 22 points and Lance

Miller added 21 for Villanova. Chris King led Wake Forest with 26.

No. 11 Pitt 105, Marshall 75: Brian Shorter scored 17 of his 20 points in the second half in Pittsburgh as the Panthers wasted most of a 20-point first-half lead before recovering to rout Marshall.

Tennessee Tech 84, No. 15 Southern Mississippi 78: In Cookeville, Tennessee, Tennessee Tech stayed close to the Golden Eagles, then took advantage of a 4:01 drought from the field to expand a 65-62 lead to 73-63 with 4:12 left and was not threatened again.

## SIDELINES

## Notre Dame's Zorich Wins Lombardi

HOUSTON (AP)—Notre Dame nose tackle Chris Zorich, a finalist for the honor last year, has been named the winner of the Lombardi Award as the top collegiate lineman in the United States.

Zorich beat out Outland Trophy winner Russell Maryland of Miami and tackles David Rocker of Auburn and Moe Gardner of Illinois. The results were announced Thursday night.

Zorich, a two-time first-team All-America pick, had 57 tackles, three sacks and 11 tackles for losses for the Fighting Irish this season.

The Lombardi Award, chosen by a selection panel of the Houston Athletic Club, is named in honor of Vince Lombardi, former coach of the NFL Green Bay Packers and Washington Redskins. Lombardi died of cancer in 1970.

## Borg Seeks Italian Open Wild Card

MILAN (AP)—Retired tennis great Bjorn Borg, who has been considering a return after an eight-year layoff, has applied for a wild card entry to next year's Italian Open.

Cino Marchese, a representative of International Management Group that will handle Borg's future activities, said the application did not mean the 34-year-old Swede has made a decision to come out of retirement.

"It's a protective move because there are only five wild cards available. We will for the Italian Open and organizers may give them all out soon. We will apply for a wild card for Borg also in Monte Carlo and Paris," (for the French Open), Marchese said.

American teenager Jennifer Capriati will not play in the Australian Open in January. Her father, Stefano Capriati, said Friday, on the sidelines of the Cap d'Agde women's tournament in the south of France where the 14-year-old is competing, that she needs to concentrate on school.

## Zurbruggen Leads Training Runs

ALTENMARKT, Austria (UPI)—Switzerland's Heidi Zurbruggen, sister of recently retired F1 driver Niki Lauda, clocked the fastest time twice during Friday's training in preparation for Saturday's first downhill of the World Cup ski season.

Zurbruggen, the hope for downhill supremacy this year on the depleted Swiss team, registered a time of 1 minute, 56.37 seconds on the first run and 1:55.60 on the second.

The men's first downhill is also Saturday, at Val d'Isere, France. Franck Piccard of France, who won last week's super giant slalom, has not been impressive in the training runs, but teammate Denis Rey has, finishing in the top three for three of the four practices. Helmut Hopfleiner of Austria, Canada's Rob Boyd and American A.J. Kitt also have performed well.

## Australian Race Organizers Warned

ADELAIDE, Australia (AP)—The organizers of Australia's first Indy-car race were threatened with legal action on Friday if they continue to use the words "Grand Prix" to describe their race.

The group that runs the Australian Formula One Grand Prix race in Adelaide said in a statement that it had exclusive rights to the words "Grand Prix" in Australia.

The Gold Coast Indy Car Grand Prix is scheduled to be held on a street circuit in Surfers Paradise on March 17. The race will be the opening event of the 1991 Championship Auto Racing Teams series.

## For the Record

The rare autograph of baseball player Shoeless Joe Jackson sold for \$23,100 at an auction in New York. It was the second-highest price ever paid for a signature not attached to a document, and it makes Jackson's autograph worth more than Babe Ruth's, Ty Cobb's or even Abraham Lincoln's, experts said Thursday.

FC Barcelona's lost player were temporarily suspended for unsportsmanlike conduct in Barcelona's 1-0 loss to Real Madrid on Wednesday. Referee Ildelfonso Urriza Azpitarte said Stoichkov intentionally stamped on his right foot and Cruyff repeatedly protested his decisions. (AP)

A Prince George's County, Maryland, judge set bond at \$50,000 for Jerry Samuel Tyler, charged with killing James Stanley (Jay) Bias, the brother of the late college basketball star Len Bias. (AP)

## BOOKS

## STRONG DRINK, STRONG LANGUAGE

By John Espey. 148 pages \$17.95.  
John Daniel & Co., P.O. Box 21922,  
Santa Barbara, Calif., 93121.

Reviewed by Timothy Foote

"LIKE most ministers' children," John Espey writes, "I early perfected several techniques for surviving sermons—counting games, making knight's moves through the congregation using bald heads, or brown-haired, or ladies' hats for jumps; betting any right hand against my left on what the division would be in the Lord's Prayer between 'debts' and 'trespasses.'"

Espey, a Rhodes Scholar and for years a professor of English at UCLA, first honed these religious survival techniques in the late 1920s listening to his father's sermons in the city of Shanghai. The elder Espey, a schoolmaster turned missionary who saw the world as a moral gymnasium, was a Presbyterian of the old school, a scholar athlete and teetotaler. Except on one memorable family occasion, which no one dared mention afterward, he was served Welch's grape juice for the toasts at formal dinners. As a boy Espey recalls being told that the miracle at Cana was mainly performed by Jesus as a means "to prevent the wedding guests from drinking unhealthily water."

The father hoped the son would have a

"calling" too. Knowing Presbyterianism inside and out, the son wanted out. For years, however, driven by a mix of love and cowardice, supported by his own ironic humor and his mother's amazing grace at maintaining domestic harmony, Espey conspired to protect his father from the true depths of his skepticism. In a sense that the book makes clear and touching, the conspiracy became something of a lifetime work.

Conveying this, and much else, in a space hardly larger than an L.L. Bean catalogue, Espey offers a mini-autobiography, some intriguing glimpses of pre-war China and an urbane probe into the tense, funny, mysterious inner life of a loving upperclass family. In a tell-all age when autobiographical boasts grotesquely bulging with personal details keep slouching into print, "Strong Drink, Strong Language" is a miracle of eloquent brevity.

Rebellion against faith and father has cauliflower ears as a literary subject. It is often pummeled with youthful outrage and the kind of tedious, ignorant scorn that regards religion as simple hypocrisy. That is not Espey's style. His characteristic voice is closer to Saki than to Samuel Butler. The nearest thing to dramatic confrontation involves his politely pointing out to father the discrepancy between the preaching that all souls are equal before God and the Presbyterian ban on "mixed marriages" with Chinese. "Strong Drink, Strong Language" is a comedy of heartfelt manners.

Given his family, it could hardly have been otherwise. Father's strongest expression of skepticism, Espey reports, was "Indeed?"—almost tantamount to calling one a liar.

Some 40 years ago John Espey brought out "Tales Out of School" and "Minor Heresies," two small volumes of Chinese memories, highly praised and excerpted in The New Yorker. Wonderful fun, both, and sparing of his parents. One suspects he has waited until after their deaths to publish this sequel so there is no chance of hurting them. If publishers were not so busy these days offering the likes of Ivan Turgenev a million dollars for two unwritten novels, somebody might collect all three Espey books into one (still slender) volume. Whoever does so will have a small classic in his hands.

Late in his father's life, Espey, no stranger to hard liquor, dared ask him a mildly personal question: How did he feel on that long ago and never since mentioned night when the grape juice was not forthcoming and he indulged in strong drink? "He paused," Espey writes, "and I asked myself, a worried adolescent at 40, if I had stupidly brooded the bonds that still held us, bonds that we had both taken great pains to preserve." His father smiled. "Well," he said, "it was warming. John, warming." So is this book.

Timothy Foote, a senior editor and writer on the staff of Smithsonian Magazine, wrote this for The Washington Post.

## BRIDGE

By Alan Truscott

AN underestimated factor in success at the bridge table is being nice to your partner—avoiding criticism, offering encouragement and taking the blame for disasters. If one ranked players in these terms, Norman Kay would surely head the list. Nobody can recall a situation in which he has raised his voice in criticism of Edgar Kaplan, his partner for a quarter of a century. On the diagrammed deal, played in San Francisco last week, the pair climbed to a slam that eluded all the other pairs in the event. East's cue-bid of two diamonds was a Michaels cue-bid, indicating at least five cards in both major suits. Kay as South showed strength by doubling, and his subsequent four-club bid was forcing. North's four spades was clearly a cue-bid, hinting at six clubs, and possession of three aces prompted South to counter with a cue-bid in hearts. Looking at the North-South hands, it is clear that six clubs, with a combined 26 points, is a marvelous contract, thanks to three factors: a good trump suit, a solid side-suit and possession of all the aces. On a good day, with the trumps breaking evenly, all 13 tricks would roll in. East had bid three hearts to indicate that he was longer and stronger in that suit, and this guided West's lead. After taking the ace, South had reason to be mildly pleased with the bad breaks indicated by East's bidding. There was increased danger of a 4-0 trump split, but against a 3-1 division he knew he was safe. After he had taken his top trumps, he knew that West would not be able to ruff a diamond in time to prevent a heart discard. And so it proved.

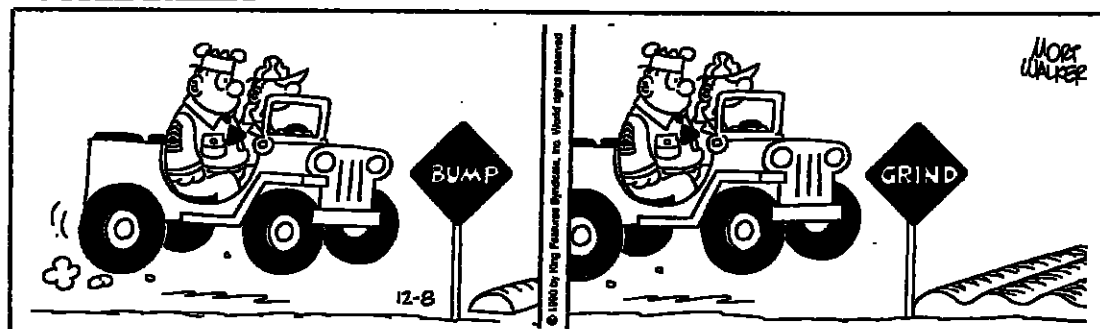
NORTH (D)			
♠	A J 3		
♥	Q 8 8		
♦	Q 9 8 2		
♣	A 7 2		
EAST			
♠	Q 7 6 2		
♥	Q 9 7 5 4 3		
♦	A 10		
♣	10		
SOUTH			
♠	10 9		
♥	A 8 5		
♦	A 7 3		
♣	A 10 9 8 7 6 5 4 3		

North and South were vulnerable.  
The bidding:  
North: 1♣, 2♦, 3♣, 4♣, 5♣, 6♣, 7♣.  
South: 1♥, 2♥, 3♥, 4♥, 5♥, 6♥, 7♥.  
West led the heart ten.

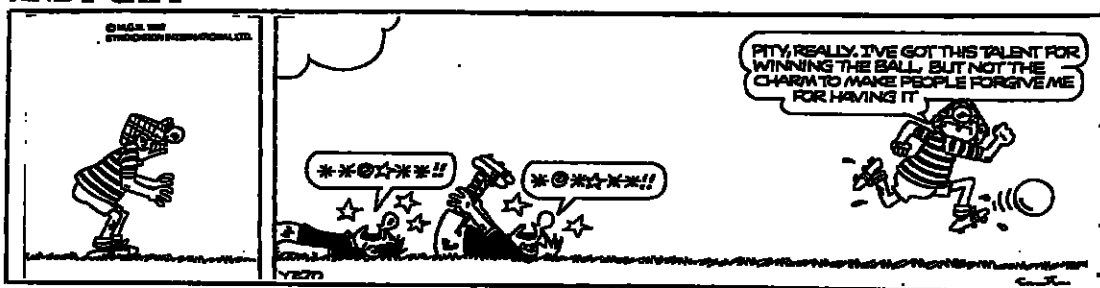
## PEANUTS



## BEETLE BAILEY



## ANDY CAPP



## WIZARD OF ID



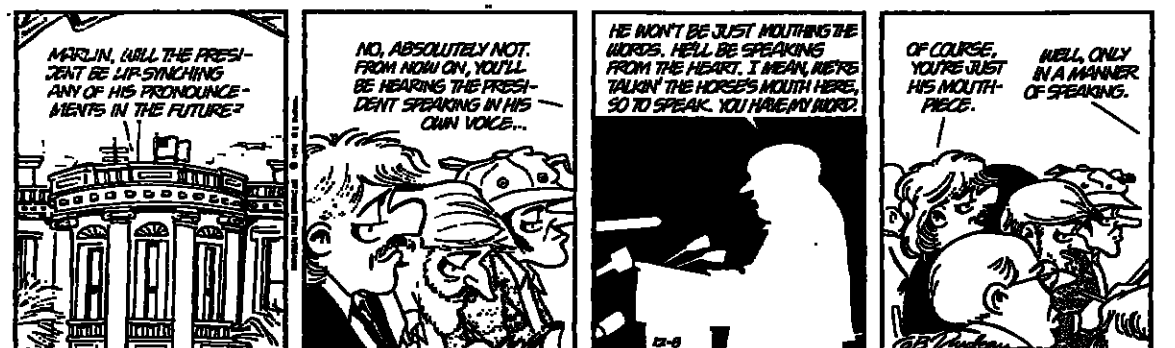
## REX MORGAN



## GARFIELD



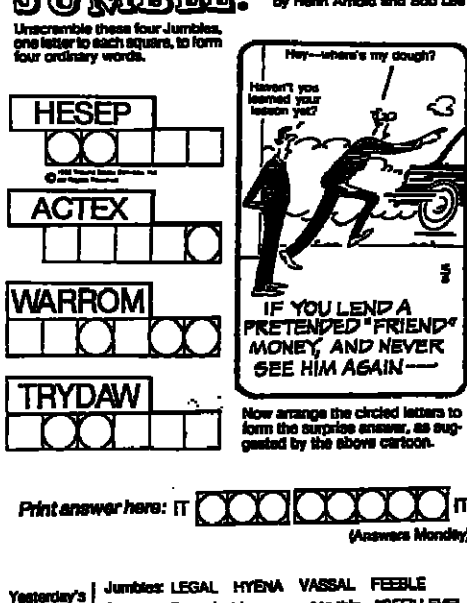
## DOONESBURY



## DENNIS THE MENACE



## JUMBLE



## BLONDIE



صلى الله عليه وسلم







## DAVE BARRY

## The Trout Torpedoes

MILWAUKEE—We certainly do not wish to cause widespread panic, but we are hereby warning the public to be on the lookout for falling trout.

We base this warning on an alarming article from the Bangor Daily News headlined "Torpedo Approach Used to Stock Lakes With Trout." According to the article, the Maine Department of Inland Fisheries is restocking lakes by dropping trout from airplanes. A hatchery official notes that the trout, which weigh about a pound each, drop from 100 to 150 feet "like hundreds of little torpedoes." This article should cause extreme concern on the part of anyone who is familiar with gravity. According to our calculations, if you dropped the trout from 150 feet, it would reach a speed of . . . Let's see. 150 feet times 32 feet per second, at two points to the liter, minus the radius of the trout . . . A HIGH RATE OF SPEED. . . A body who has ever seen a photograph showing the kind of damage that a trout traveling that fast can inflict on the human skull knows that such photographs are very valuable. I paid \$20 for mine.

Oh, I realize the program is not DESIGNED to harm the public. But even highly trained pilots are not perfect.

What is especially alarming is that this is not the first time that government agencies have dropped potentially lethal creatures from planes. An even scarier example is discussed in an article in the October 1990 issue of Air Corps magazine. The article, by C. V. Glines, is titled "The Bat Bombers." In brief, here's what it says:

In December 1941, shortly after Pearl Harbor, a dental surgeon named Lytle S. Adams thought of a way that the United States could fight back against Japan. It will come as no surprise to anyone who has undergone dental surgery that the idea he came up with was: attaching incendiary bombs to bats and dropping them out of airplanes. The idea was that the bats would fly into enemy buildings, and the bombs would go off and start fires, and Japan would surrender.

So Adams sent his idea to the White House, which laughed so hard that it got a stomachache. No! That's what you'd EXPECT to happen, but instead the White

House sent the idea to the U.S. Army, which, being the U.S. Army, launched a nationwide research effort to determine the best kind of bat to attach a bomb to. By 1943 the research team had decided on the free-tailed bat, which could fly fairly well with a one-ounce bomb. "Thousands of these bats were collected and . . . remember, we are not making any of this up—placed in ice-cube trays, which were then refrigerated to force the bats to hibernate so bombs could be attached to them. On May 23, 1943, five groups of test bats, equipped with dummy bombs, were dropped from a B-25 bomber flying at 5,000 feet. Here, in the words of the article, is what happened next:

"Most of the bats, not fully recovered from hibernation, did not fly and died on impact."

Researchers continued to have problems with bats failing to show the "can-do" attitude you want in your night-flying combat animal. Also there was an incident wherein "some bats escaped with live incendiary bombs aboard and set fire to a hangar and a general's car."

At this point the army, possibly sensing that the project was a disaster, turned it over to the navy. Really. "In October 1943, the navy leased four caves in Texas and assigned marines to guard them," states the article. The last thing you want, in wartime, is for enemy agents to get hold of your bats.

The project was canceled in 1944, having cost \$2 million, which is a bargain when you consider what we pay for entertainment today. But our point is, the government has a track record of dropping animals out of airplanes, and there is no reason to believe that this has stopped. Once the government gets hold of a truly bad idea, it tends to cling to it. For all we know, the Defense Department is testing bigger animals, capable of carrying heavier payloads. We could have a situation where, because of an unexpected wind shift, thousands of semi-frozen, parachute-wearing musk oxen come drifting down into a major population center and start lumbering confusedly around with high explosives on their backs. We definitely should have some kind of contingency plan for stopping them. Our best weapon is probably trout.

Knights-Ridder Newspapers

## A New Symbol Of Gang Wars: Wheelchairs

By Seth Mydans

LOS ANGELES — Eight months ago, for reasons he still cannot fully understand, David Gilmore hesitated as he and a rival gang member faced each other with drawn pistols. His rival fired, and now Gilmore sits hunched in a wheelchair, paralyzed for the rest of his life.

Though his legs no longer function and he has lost part of the use of his hands and arms, his mind has become almost painfully active as he works to understand his life in a gang and the violent moment that ended it.

"Daily, I wake up and I'm kind of his with reality as far as I'm paralyzed," said Gilmore, a big, strongly built man who speaks softly that he is almost inaudible. "You try to move your legs — because daily I do that, I try to move my legs — and reality slaps me in the face."

Gilmore's pain is becoming almost commonplace. Paralyzed young men in wheelchairs are one of the new signs of the gang warfare in Los Angeles.

Gunsbot wounds, almost all involving gang members, have become the leading cause of the spinal injuries treated at Rancho Los Amigos Medical Center, a county hospital with a major rehabilitation program. They made up more than 35 percent of the 300 spinal injuries treated there in the last year, surpassing automobile and diving accidents, and they have caused the hospital to ban the wearing of gang colors and control the visits of gang members.

Some patients, like Reuben, a member of the Evergreen gang of East Los Angeles, take solace from their gangs. The members offer a surrogate family that will support them when they return to the streets.

As they prepare to return in their wheelchairs to the only life they have known, some patients

ask to have holes cut in their cushions as hiding places for a pistol, said Jeffrey M. Cressy, a social worker at the hospital.

More common is the state of mind of Gilmore, who vows that he will never return to the neighborhood where at the age of 21 he was already a senior and respected member of the West Side Hood Crips.

"All I can see now is the wrongness of that way of life," he said. Gilmore sees his paralysis as emblematic of the life of all of them led on the streets.

Until he was shot, his life was an American success story, at least as viewed through the prism of the gangs.

After he joined a gang, he said, "The people in my neighborhood, old women, kids, they all loved me. They even called me Gangster, that was my nickname. I would go to the store for them. And they would wave to you. They love you."

His brother was killed in a gang shooting three years ago, and that hardened him, Gilmore said. "He was like a father figure for me," he said. "When my brother died, I think that was one of the reasons I kind of went into the state of mind that I did. I stopped caring, man. I stopped caring."

Gilmore sold cocaine for the gang, "I kind of advanced," he said. "Because I was able to manipulate people and because I was a little bit smarter than the people around me, I was able to become a leader."

Having reached what he called "the top of the world" in the gangs, he was totally unprepared for his present helplessness.

"I've always been in control of everything," he said. "I've always been the organizer who tells people when to come and go. And now I can't even organize myself. I have trouble with putting my pants on. I have trouble with brushing my teeth."



Gilmore: "All I can see now is the wrongness of that way of life."

As he talked, he struggled to manipulate the hanging strings of macramé that are part of the therapy for his hands and fingers. Once each hour, with great effort, he bent his body forward in his wheelchair in an exercise he called "doing a raise" to prevent bed sores.

It was with a similar effort that he told the story of his shooting early this year, pausing frequently to tame the thoughts he said were crowding his mind.

The sight of a pretty girl started it, Gilmore said, as he unwisely stopped his car to make her acquaintance in the territory of a rival gang. As they chatted on the sidewalk, "I saw a car, I think it was a green Chevy, and I could see a lot of heads in it," he said. "They were looking at me and I was looking at them."

As the car circled back toward them, Gilmore told the girl to get out of the way.

"A guy got out," he said. "He showed me his gun. I showed him mine. I didn't want to shoot him. We started at each other, it seemed like five minutes. The guys in the

car were shooting. 'Shoot him. Shoot him.' The guy couldn't seem to make up his mind."

Gilmore still struggles to understand why he too seemed unable to make up his mind to shoot.

"I wasn't afraid, not for one minute," he said. "The reason I didn't shoot him was because — let me think about it — I felt like I was out of bounds. I shouldn't have been in his territory."

In a curious way, Gilmore said, a bond may have formed between the two men, both about the same age, as they hesitated with their guns drawn. "I looked at it from his perspective. This guy was O.G. and I'm O.G. — original. A person being O.G. means he's from the old school and he knows what's happening."

Gilmore paused in his story to gather his thoughts. "So what I did," he said finally, "I figured I'd just walk away. I've never had pity on anyone like that and I'm paying for it now. I just turned my back, and as soon as I did, he shot me down for the rest of my life."

## PEOPLE

## She Says She's No Lady

Margaret Thatcher was awarded one of Britain's highest honors by Queen Elizabeth II on Friday, but the former prime minister made it clear that she did not want to be called Lady Thatcher. The queen made Thatcher a member of the Order of Merit, an exclusive circle that once included her political hero, Winston Churchill. Her husband, Denis, was given a baronetcy and the title Sir Denis, thus making his wife Lady Thatcher. But she said she would not use the title, declaring, "I have done pretty well out of being Mrs. Thatcher. Membership in the Order of Merit is limited to 24, plus a few foreign honorary members. Thatcher takes the vacancy caused by the death of Laurence Olivier last year. Other members include the writer Graham Greene, the violinist Sir Yehudi Menuhin and the composer Sir Michael Tippett."

A heated four-year legal battle between Elizabeth Taylor and an ex-boyfriend over her Passion perfume line came to a stunningly perfect conclusion when the former lovers dropped their lawsuits against each other during jury selection. Under an out-of-court settlement with Henry Wyndberg, Taylor will retain control of the perfume. Taylor's lawyer said no money would change hands and each party would pay its own legal expenses. At stake in the trial was more than \$70 million a year in profits from the highly popular line of Passion fragrances and cosmetics that Taylor launched in 1987. Taylor sued Wyndberg in 1986 to get out of a contract she had signed with him a decade earlier.

The displays of sparkling jump suits, gold records and shiny motorcycles at the Elvis Presley estate are about to get a bit flashier. Tom Parker, who directed Presley's career for 30 years, has sold his personal collection of rock 'n' roll memorabilia to the residence known as Graceland. Presley's famous gold lamé suit will join his other outfits on display, as will the 1976 Cadillac he gave Parker as a present. Graceland, which draws more than 600,000 visitors annually, already includes extensive displays of clothes, vehicles and mementos that once belonged to Presley, who died there in 1977 aged 42. . . . A British car license

plate spelling ELVIS fetched the price of a small London apartment at an auction Friday. A businessman, Angus Lane, 47, bought the plate ELV 15 for \$66,000 (about \$128,000) but said he did not own a car to go with it. "A pink Cadillac would seem appropriate," he said.

American University trustees have rescinded their \$1 million buy-out offer to Richard Berendzen, the university's former president, and will allow him to return to campus as a faculty member. Berendzen, 51, resigned as president abruptly in April, citing fatigue. The next month he pleaded guilty to two misdemeanor charges of making obscene telephone calls from his office. Under the agreement with the trustees, Berendzen will be on administrative leave with pay for the 1990-91 academic year and the fall 1991 semester. He will return in the spring of 1992 as a full professor of physics.

Toyokire Akiyama, Japan's space-faring journalist, is having his share of problems. After battling space sickness and cigarette withdrawal symptoms, the 45-year-old reporter for the TBS television network is having trouble with six small frogs he took with him to the Soviet space station Mir. The frogs, chosen from 1,500 candidates for an experiment on weightlessness, are refusing to eat. They turned down food offered to them after a forced fast of 15 days. Akiyama took a philosophical view as he watched the six floating around Mir's cabin during one of his live reports from space. "Frogs are frogs wherever they are," said the reporter, who has also complained of a loss of appetite.

Gennadi I. Gerasimov, the Soviet spokesman known for his quick wit and understanding of the United States, is the first foreigner to win a U.S. government group's "Honorary Ambassador of the Year" award. The National Association of Government Communicators, whose members include public affairs employees of federal, state and local governments, gave the award to Gerasimov, 60, who rose to prominence as chief spokesman for the Soviet Foreign Ministry. He recently left the job and is reportedly becoming ambassador to Portugal.

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